

MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 62 NOVEMBER '24 NO. 09

NODA News

President's Message . . . by Linda T. Cao, D.D.S. – NODA President

Dear NODA members,



leading the committee on behalf of Louisiana to organize hospitality and speaker concierges to welcome dental professionals and exhibitors to our city. Thank you to all the dental professionals, members and non-members, along with dental and pre-dental students for collaborating and volunteering to help show our guests some southern hospitality! Special thanks to my dental professionals that assisted with Colgate's Bright Smiles, Bright Futures dental education, screening, and prevention event held in conjunction with ADA's SmileCon® event. We screened over 230 children from the Edward Hynes-Parkview Charter School within the city.

get our ADA CERP (*Continuing Education Recognition Program*) renewed for next 3 years and for supporting me behind the scenes. I like to thank my Board of Directors for their leadership and support and guide me along the way to be a better leader. As Maya Angelou states, "*Be present in all things and thankful for all things*". Lastly, I would like to thank all of our NODA members who continuously support our organization! We would not be here without you all!

November is here as we are wrapping up 2024! ADA SmileCon® 2024 had a boastful weekend with beautiful weather and great attendances! Special thanks to Dr. Glenn Dubroc, Jr. for

November is a month for gratitude and appreciation for all we have. I would like to thank my executive director, Andrew Hale, for working diligently this year to

Our last General Membership meeting with CE will be held on December 18, 2024. It will be at Jaeger's Seafood & Oyster House restaurant and it will be 1.5 hours of CE. The topic of discussion will be on Cybersecurity. Please mark your calendars to attend the last CE meeting of the year where we will be inducting our 2025 Board of Directors for NODA as well.



***Send your school news to:
The Tiger's Tooth Probe!***

...Where students, faculty and administration can submit a photo, news, and/or announcements relating to organized dentistry and charity events at LSUSD! Please submit your entry to both kmsperio@gmail.com and info@nodental.org.

With SmileCon® concluded, It's Geaux Time for the NODC/LDA Annual Session!

by James Burns, D.D.S. – NODC/LDA Annual Session Committee Chair



Hello my N O D A family. It's now November and SmileCon® New Orleans 2024 is in our rear-view mirror. I hope everybody had an enjoyable time and took advantage of that event. So, now it's time to focus our attention on what keeps this NODA Train chugging along, the New Orleans Dental Conference/Louisiana Dental Association's Annual Session, April 10-11, 2025 at the Astor Crowne Plaza at 739 Canal Street, New Orleans. Your NODC/LDA Annual Session committee has been working diligently to bring the best event for our constituents that we can possibly provide. One example of your committee's commitment is we procured a booth in SmileCon®'s Dental Central "Exhibit Hall" and each member of the NODC committee dedicated some time to working in the booth. The reason for this was not only to let attendees know about our event, but to recruit new exhibitors for our exhibit hall, so our attendees can have a wide array of options. This is the dedication that makes our Conference still one of the best in the country.

Our CE spotlight for this month are two speakers that have local ties

but don't let that fool yah. They are a couple of the most informative and dynamic speakers around.

The first is Dr. Marco Brindis. Dr. Brindis is a former professor and Chair of the Department of Prosthodontics at LSU School of Dentistry. He currently maintains a Prosthodontics restorative practice devoted to ethics and implants with an interdisciplinary approach. He earned a DDS from the Universidad Intercontinental in Mexico City in 1998. He got his Certificate of



Dr. Marco Brindis

Prosthodontics in 2007. He is a member of several organizations including the American Academy of Restorative Dentistry, Academy of Osseointegration, American Dental Ass., American College of Prosthodontists and the Pierre Fauchard Academy. His full day course will be "*Minimally Invasive Dentistry is not a Technique it is a Philosophy.*" This all-day lecture will be on Friday April 11th.

The second featured speaker is Dr. Jorge Palavicini. Dr. Palavicini also graduated from Universidad Intercontinental. He also obtained a Fellowship in Implant Dentistry from Louisiana State University. In

2016 Dr. Palavicini decided to return to the LSU School of Dentistry as an Assistant Professor in the Prosthodontics De-partment. In this role he teaches in both the undergraduate and residency programs. He has found a true passion for academia and enjoys teaching as much as clinical dentistry. Dr. Palavicini has had the unique experience of having done prosthetic work for the film industry. He was involved in make-up dentistry and characterization for movies, photo shoots and T.V. commercials. He will be doing a half-day lecture following Dr. Gerard Chiche on Thursday April 10th. The topic will be "*Principals of General Digital Dentistry, Scanning, Cad Cam, and 3D Printing*".

Just a reminder, for any information pertaining to NODC/LDA Annual Session 2025 go to www.NODC.org. Early registration will start on December 1, 2024. As always, I will remind you that our meeting will coincide with the French Quarter Fest Weekend



Dr. Jorge Palavicini

2025. So, you might want to pack some dancing shoes with your CE thinking cap. Budump ba! Have a great day my NODA Family!

WE WANT YOUR NEWS!!

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know! info@nodental.org

RENEW TODAY AND THRIVE ON



Save on CE



Continue advancing reforms



Solve insurance challenges



Forge your path

ADA®



Wellness Resources

Dentistry is demanding. Physically, mentally, emotionally. Find resources and information to help care for you and your staff.

Visit ADA.org Wellness for whole mind and body wellness.

Your future starts with ADS Lovelace and Associates



Congratulations to Dr. Cary Hoppe for transitioning his Kenner, LA practice to Dr. Reza Edalati



Free consultations for all LDA members

- PRACTICES FOR SALE**
- Alexandria • Baton Rouge
 - Covington • Cut Off • Lafayette
 - Orthodontic - Monroe
 - Orthodontic - Houma
 - Lake Charles
 - Morgan City
 - New Orleans
 - Perio - Houma
 - Pineville
 - Thibodaux

- ASSOCIATE POSITIONS**
- Carencro
 - Covington
 - Lake Charles
 - Shreveport

View updated Listings and Associate Positions on our website!

ADS LOVELACE AND ASSOCIATES, INC.
 (225) 927-8015
LovelaceAndAssociates.com



All ADS companies are independently owned & operated.

MANDATORY 2024 REPORTING

FinCEN’s Corporate Transparency Act: Beneficial Ownership Information Report

The Financial Crimes Enforcement Network of the United States Treasury Department has enacted a new Beneficial Ownership Information Reporting Rule (BOIR). All corporations, LLCs or other legal business entity created in the United States by filing a document with a Secretary of State or similar office must file this new report unless otherwise exempted.

- For entities created on or before December 31, 2023, the filing is due by January 1, 2025.
- For entities created on or after January 1, 2024, the filing is

within 90 days of the new entity’s effective registration date.

- After January 1, 2025, all reporting will have a 30-day deadline.
- Any changes to the information in the submitted BOIR will have a 30-day deadline from the date of the effective change in information.

Filings are made through the FinCEN website: <https://www.fincen.gov/boi> and can be submitted directly online, as a PDF form, or via a 3rd party service provider. Frequently Asked Questions to assist with filing can be found at

<https://fincen.gov/boi-faqs>.

FinCEN states there will be a 90-day grace period for missed filings. After that period, the business and owners could face civil & criminal penalties for willful violations, including up to \$500 per day that the violation continues and/or up to two years imprisonment and a fine of up to \$10,000.

CPAs are prohibited from participating in the filing of any client’s BOIR. These reporting requirements are the responsibility of the business owner and must be adhered to within the deadlines set by FinCEN.

TELL ‘EM YOU SAW IT IN NODA NEWS

When you patronize our advertisers —and we hope you will— tell them you saw their ad in *NODA News*.

These loyal friends help defray the costs of this monthly publication.

Creating Financial Legacies for Medical Professionals Since 1996
Author of The Resourceful Dentist: A Guide to Financial Success



Chad Olivier
CFP®, CEPA
 CEO, Certified Financial Planner™



Olivier Group
Innovative Wealth Planners

4609 Bluebonnet Blvd., Ste. A | Baton Rouge, LA 70809 | 225.757.9484 | oliviergroup.com

Securities offered through Cetera Advisor Networks LLC, Member FINRA/SIPC. Investment advisory services offered through CWM, LLC, an SEC Registered Investment Advisor. Cetera Advisor Networks LLC is under separate ownership from any other named entity, Carson Partners, a division of CWM, LLC, is a nationwide partnership of advisors. CFP® and Certified Financial Planner™ are certification marks owned by Certified Financial Planner Board of Standards Inc.

Scan For Exclusive Book Offer For LDA Members



New Orleans Dental Conference and LDA Annual Session

April 10-11, 2025



Earn up to 12 C.E. hours

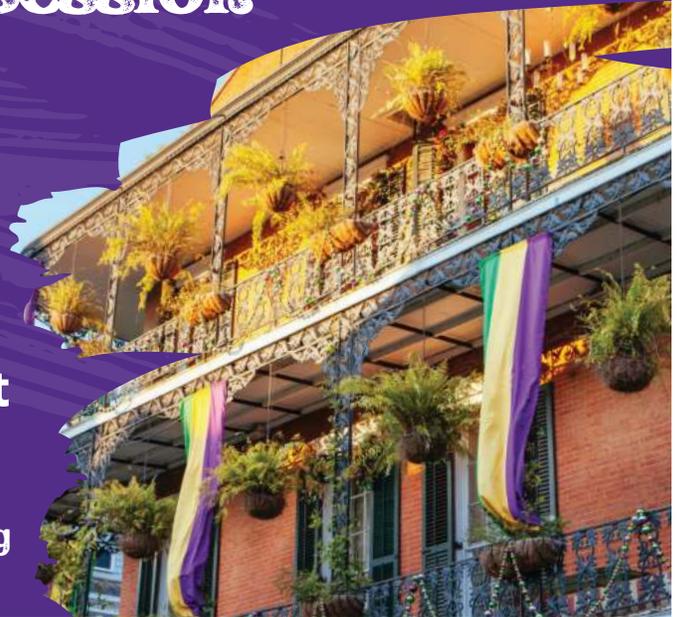


Visit Historic New Orleans



Attend French Quarter Fest
(Walking distance from the venue)

Register starting Dec. 1st at nodc.org



ADS SOUTH, LLC

member of



DENTAL TRANSITIONS™

VALUATIONS | SALES | CONSULTING

Call **770.664.1982** today
or visit **ADSSouth.com**

Knowledge.
Experience.
Dedication.

Dental Practice Sales & Transitions

Trust us for all your
dental transition needs.

- Appraisals
- Brokering
- Practice Financing
- Associate Placement
- Equity Associateships



Earl M. Douglas, DDS, MBA
(770) 664-1982
earl@adssouth.com
Georgia, Louisiana,
North Carolina,
Alabama, Mississippi



James J. Howard, DMD
(910) 523-1430
jim@adssouth.com
North Carolina,
South Carolina, Virginia,
Maryland, Washington D.C.



Barry C. Farrell, MBA
(910) 508-2346
barry@adssouth.com
North Carolina,
South Carolina, Virginia,
Maryland, Washington D.C.



Clayton C. Cummings, DDS
(615) 414-0123
clayton@adssouth.com
Tennessee, Arkansas,
Kentucky



Chris Nunnally
(917) 592-7794
chris@adssouth.com
North Carolina,
South Carolina, Virginia,
Maryland, Washington D.C.



Virginia Douglas
(770) 664-1982
virginia@adssouth.com
Office Manager



**ADA
Member Advantage**



**Join today and
receive \$1,000
Savings Credits**

Apply those Savings Credits as partial payment towards future cruise purchases.

Get member-only rates on cruises with **avid**traveling

A new benefit for ADA members!

Introducing Avid Traveling: your exclusive cruise marketplace with below-retail rates that combine with any perks or offers from the cruise lines. Enroll now and start saving instantly with \$1,000 Savings Credits to apply towards your next cruise.

From over-the-top mega-ships with Royal Caribbean in the Caribbean to all-inclusive mega-yachts with Seabourn in Antarctica, start checking off your travel bucket list.



-  **30,000+** cruise itineraries
-  **44+** cruise lines
-  **\$1,000** Savings Credits upon enrollment
-  **\$1,000** Savings Credits replenished annually

To enroll, visit **avidtraveling.com/ada**



Offer provided in the form of Savings Credits issued to members with a qualifying sign-up. Savings Credits represent a partial credit toward the best value on qualifying, future travel purchases through Avid Traveling and expire (12) months after issuance and/or upon termination of account. Terms and conditions subject to change without notice. For complete terms and conditions, please visit: www.avidtraveling.com

Arrivia, Inc., d.b.a Avid Traveling is a registered seller of travel. FL #ST-29452, WA UBI#602 443 155 001 0001, HI #TAR-5192 and CA #CST 2066521-50. Arrivia is not a participant in the CA Travel Consumer Restitution Fund.

Seeking Nominations for NODA Honor Dentist

by David J. Hildebrandt, D.D.S. – NODA Honors & Awards Committee Chair



The New Orleans Dental Association Honor Dentist award is presented annually “in recognition

of outstanding contributions and exemplary conduct in the profession of dentistry.” You are encouraged to submit nominations of a member or

members that you feel are deserving of NODA’s most prestigious honor. The deadline for nominations is Wednesday, November 20, 2024.

Your nomination should list some of the nominee’s professional and personal accomplishments and include a brief explanation why you believe he or she is deserving of the Honor Dentist award. Mail your nominations to the attention of Dr. David Hildebrandt, Honors & Awards Committee Chairman, c/o

New Orleans Dental Association, 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail it to info@nodental.org. No nominations can be accepted after November 20, 2024. The recipient will be announced at the January 2025 General Membership meeting and in the February 2025 edition of NODA News.

NODA News is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news should be sent to: info@nodental.org

NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. Phone (504) 834-6449

Insurance Solutions to Smile About.

B & B Brown & Brown
ASSOCIATION SERVICES PROGRAMS

The LDA's Endorsed Insurance Broker

Malpractice	Personal Umbrella
Cyber Liability	Business Insurance
Worker's Compensation	and more

KNOWLEDGE YOU CAN TRUST™

Contact Stormy Blair at 888-503-5547 for more information

Brown & Brown of Louisiana, LLC-Association Services Programs

2025 ADA SmileCon®

Ernest N. Morial Convention Center New Orleans

Photos courtesy of Dr. Kristi Soileau



LDA Delegation represents Louisiana at the ADA HOD in New Orleans in mid-October.



Drs. Mark Chaney and Vincent DiLeo, Jr. attend 12th District Caucus meeting to discuss legislative issues facing dentistry.



Dr. Janet Southerland serves on dental ethics panel for the American College of Dentists' recent annual meeting in New Orleans.



ADA House of Delegates meets in New Orleans.



ADPAC Chair Dr. Hal Fair thanks the delegates from the 12th District for 100% participation in giving to the ADA's Political Action Committee.



Dr. Mark Chaney serves as one of three Delegates at the ADA HOD in New Orleans.



2024 New Fellows for Pierre Fauchard Academy.



Special Financing Options For Medical, Veterinary And Dental Professionals

Whether you're financing new equipment, buying into a practice or establishing one of your own, we have just the right mix of financing solutions for your unique business needs. Talk to us today about how we can develop a customized plan to help you meet your financial goals and dreams.

Owner-occupied Commercial Real Estate (OOCRE) Financing

- Up to 100% LTV financing
- Competitive fixed-rate terms
- Flexible maturities up to 15 years available

Equipment Financing

- Up to 100% financing including software, service agreements, installations, taxes and more
- Competitive fixed-rate terms
- Flexible maturities up to 7 years available

Practice Buy-in Financing

- Up to 100% financing
- Competitive fixed-rate terms
- Flexible maturities up to 7 years available

Patrick D McKenna

patrick.mckenna@hancockwhitney.com
504-352-3770

05/18

A Hancock Whitney business/commercial checking account is required with this offer.

OOCRE financing program: Not available for refinance of existing Hancock Whitney Bank loans. Subject to annual relationship and financial statement review, as well as annual monitoring of certain covenants in loan agreement. "Owner-occupied" applies if the business member or affiliate occupies not less than 51% of the usable, net rentable space. Subject to origination fees and prepayment penalty.



All loans and other financing options are subject to credit approval. Terms and conditions apply. Other terms and special rates may be available. Talk to your banker for details. Hancock Whitney Bank, Member FDIC. Terms and conditions apply. Equal Housing Lender.

Bulletin Board

APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website www.adssouth.com. Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or earl@adssouth.com. If you do not have a Confidentiality Agreement with ADS South, please go to our website—www.adssouth.com. In the upper right-hand corner, you will see "Confidentiality Agreement". Click on that. Once filled in, you just click on Submit.

ENDO PRACTICE – NEW ORLEANS AREA (#9497)

Gross collections: \$1,266,252; 4 days a week, 3 operatories, 3,000 sq. ft. This exceptionally well-located and profitable jewel of a practice is now available for your purchase! The seller is willing to stay and assist with the practice transition if the buyer prefers. CBCT, X-NAV, Biolase Lasers, central Nitrous, and 3 treatment rooms fully equipped with Global Microscopes, intra-oral cameras, ultrasonics, and Endo handpieces provide unique treatment possibilities. Over 3,000 square feet allows for future expansion of up to 5 additional treatment rooms. If your vision is to own a quality focused, service-oriented practice where you can grow and thrive, inquire with Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com.

GENERAL PRACTICE – WESTERN NEW ORLEANS AREA (#9498)

Gross collections \$701,693, 3.5 days a week, 3 operatories, 1,900 sq. ft. This well-established thirty year plus standing practice is located west of New Orleans within easy driving distance of New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,300 patients seen in the past eighteen months and the practice sees 16 new patients per month. The dentist is booked a week and a half in advance. The 1,900 sq ft office is available for purchase. Hygienists are responsible for 30% of practice income as many services are referred out. 2023 gross was \$674,000 and projected net income after payments is over \$200,000 from a purchaser production level of just \$480,000. That's 43% after all expenses and loan payments. If you don't mind a slower, easier, less stressful way of life, with a low overhead, be sure to look this opportunity over. For more information, contact Dr. Earl Douglas at earl@adssouth.com or 770/664-1982.

GENERAL PRACTICE – NEW ORLEANS (#9526)

This well-established, but modern eleven year plus standing practice is located in western New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,500 patients seen in the past eighteen months and the practice sees 25 new patients per month. The dentist is booked two and a half weeks in advance. The 4,000 sq ft office with six equipped ops and four more plumbed, but unequipped ops is available for purchase. This is an ideal base for merging more practices into this spacious office. Hygienists are responsible for 23% of practice income as many services are

referred out. Projected 2024 gross is \$800,000. For more information, contact Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com.

GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

UPHOLSTERY

Are your dental chairs looking shabby? Reupholstery could make a huge difference. Call me for a free estimate. Fast pick-up and delivery. James Melerine Upholstery. 504/430-2307

