

NODA News

MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 60 JANUARY '22 NO. 01

NODA Welcomes a New Leader



James E. Burns, D.D.S. is our 104th President of the New Orleans Dental Association. He was born and raised in Metairie La. His father (Jack) was a proud member of the NOPD and mother (Rosa) was a native of Honduras. He is a graduate of John Curtis Christian High School in River Ridge La. He was a Microbiology Major at Louisiana State University and a member of Alpha Epsilon Delta Pre-Med Honor Society. While attending Louisiana State University School of Dentistry, he was a member of Delta Sigma Delta fraternity. In 1993, upon graduation, started a private practice in River Ridge and has been there since.

Dr. Burns has been married to his wonderful wife Nancy for 28 years. They have three children together, James Jr., Kyle and Ryan. James Jr. is in Chiropractic school in Dallas, Kyle is in Podiatry School in Miami and Ryan is attending LSU and a member of

The Golden Band from Tigerland. Oh, and let's not forget their golden retriever Sophie. James and Nancy enjoy spending as much time as possible at their camp in Bay St. Louis, Ms. On weekends you will find them either attending an LSU game or visiting their camp.

Dr. Burns has been a proud member of NODA since graduation, 28 consecutive years in total. He has been on the New Orleans Dental Conference/LDA Annual Session Committee since 2002, where he has had numerous positions from Parade of Prizes guy to Money Grab guy to Chairman, just to name a few. Dedication to our conference has been a huge part of his membership and now he believes it is time to take that dedication to the NODA membership as a whole.

Other organizations that have and still play a big part his life are The Little Farms Parents Organization, where he was President for 10 years, Krewe of Thoth "Hail Thoth" and The Patriot Nation Men's Club. In 2009, he received an honorary certificate of appreciation from Operation Smile for his dedication to their cause. He has also been a member of Donated Dental Services since 2003.

Dr. Burns is honoured to serve as President and is looking forward to working with all the dedicated individuals who volun-

teer their time to our organization. He looks forward to this coming year and encourages all members to attend the monthly meetings and promises to make the meetings as entertaining as possible. He also encourages all membership to recruit new members into our wonderful NODA family.

**TELL 'EM YOU
SAW IT IN NODA
NEWS**

**When you patronize
our advertisers
--and we hope
you will--
tell them you saw
their ad in NODA
News.**

**These loyal friends
help defray the costs
of this monthly
publication.**

President's Message

by James E. Burns, D.D.S. – NODA President



Hello my NODA Family. I've been a member of this family for over 28 years and extremely honored to be elected as the 104th president of this great organization. I would like start by wishing all the membership and their family a Happy New Year. My wish is that everybody have a 2022 filled with happiness and prosperity. My expectation is that our membership will take advantage of all that NODA has to offer. A common theme you will hear from me is NODA being a family to me. 28 years ago, I was

welcomed in with open arms by such greats in this organization as Dr. Guy Ribando and Dr. Anthony Miranda and since then, too many more to mention. I truly, truly care deeply about this family and will do whatever it takes to make NODA prosper.

I would like to thank all the members of our Board of Governors for accepting the responsibilities that entail their positions. Especially Dr. Kevin Collins and the wonderful work he does with New Orleans Dental Enterprises. I want to thank our Executive Director, Mr. Andrew Hale, for doing such a great job leading the New Orleans Dental Association. I would also like to

recognize Mrs. Jeanne McFall who has done a wonderful job in taking over running of the New Orleans Dental Conference/LDA Annual Session.

The 2022 New Orleans Dental Conference/LDA Annual Session is set for April 7-9, 2022 at The Hyatt Regency This year's meeting will be headed by two Chairmen. The first is Dr. Keith Kyler and second and last, but not least is Dr. Kristopher Rappold. We expect a very entertaining and prosperous meeting on the heels of one of best meeting yet, in 2021. As

con't pg 4



"I only have one regret about selling my practice. I should have called ADS Transitions sooner."

Sound Advice.

Trust us for all your dental transition needs.

- Appraisals • Brokering • Practice Financing
- Associate Placement • Equity Associateships



Practice Transitions Made PerfectSM
All ADS companies are independently owned and operated.

ADSSouth.com



TENNESSEE, ARKANSAS & KENTUCKY
Clayton Cummings, DDS
(615) 414-0123
clayton@adssouth.com



NORTH CAROLINA, SOUTH CAROLINA, VIRGINIA, MARYLAND, WASHINGTON D.C.
Chris Surrency, JD
(917) 592-7794
chris.surrency@adssouth.com



GEORGIA, LOUISIANA, NORTH CAROLINA, ALABAMA, MISSISSIPPI
Earl Douglas, DDS, MBA, BVAL
(770) 664-1982
earl@adssouth.com



NORTH CAROLINA, SOUTH CAROLINA, VIRGINIA, MARYLAND, WASHINGTON D.C.
James J. Howard, DMD
(910) 523-1430
jim@adssouth.com



OFFICE MANAGER
Virginia Douglas
(770) 664-1982
virgimail@adssouth.com

Upcoming Scientific Programs

by Aubrey Baudean, Jr., D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKER TOPIC OBJECTIVES	SPONSOR																				
<p>January 19, 2022</p> <p>Southport Hall 200 Monticello Avenue Jefferson, Louisiana 70121</p> <p>Check In: Begins at 6:30 pm</p> <p>Buffet Dinner: Begins at 6:30pm</p> <p>CE Course: Begins at 7:15 pm</p> <p>CE: 1 clinical hour</p> <p>Deadline: January 17, 2022</p> <p>Early Registration Fee:</p> <table border="0"> <tr><td>Member</td><td>\$0</td></tr> <tr><td>Student</td><td>\$0</td></tr> <tr><td>Resident</td><td>\$0</td></tr> <tr><td>Applicant</td><td>\$0</td></tr> <tr><td>Non-member</td><td>\$45.00</td></tr> </table> <p>Late Registration Fee:</p> <table border="0"> <tr><td>Member</td><td>\$0</td></tr> <tr><td>Student</td><td>\$0</td></tr> <tr><td>Resident</td><td>\$0</td></tr> <tr><td>Applicant</td><td>\$0</td></tr> <tr><td>Non-member</td><td>\$55.00</td></tr> </table> <p>CE: 1.0 clinical hour</p> <p>Registration & Payment: Payment is required with registration, otherwise registration for the meeting is not guaranteed. A 25% administration fee will be applied to any refund request received after Monday, January 17th. If applicable, all no shows will be charged. All requests for refunds or cancellations must be received in writing no less than three days prior to the course. Refund requests will not be accepted after this deadline. Registration fees are for this meeting only. Register now to reserve your seat!</p>	Member	\$0	Student	\$0	Resident	\$0	Applicant	\$0	Non-member	\$45.00	Member	\$0	Student	\$0	Resident	\$0	Applicant	\$0	Non-member	\$55.00	<p align="center">General Membership Meeting & CE Lecture Dinner</p> <p>Speaker – Jonathan Esquivel, D.D.S.</p> <p>Jonathan Esquivel, DDS, Associate professor and director of Implant Dentistry for the department of Prosthodontics at LSUSD, joined LSUSD as a faculty in 2014. He received his dental training at Universidad Americana in his hometown of Managua, Nicaragua. After graduating from dental school, he joined his father’s practice for four years. Due to his growing interest in prosthetics, he decided to pursue a specialty training in prosthodontics at LSUSD, completing the residency in 2013. He then was accepted and completed the LSUSD Esthetics and Surgical Implant Fellowship in 2014. Throughout his career as an educator he has won numerous awards including "The Golden Apple" excellence in teaching award in 2016, along with being named honorary faculty member for the C. Edmund Kells Honorary Society, and faculty member of the Omicron Kappa Upsilon National Dental Honor Society, Theta Kappa Chapter. He was selected to participate in the dental student "white coat ceremony", an honor bestowed upon respected faculty members and has recently been awarded the "Dr. Allen A. Copping" excellence in teaching award, and has been awarded the Brasseler USA Professorship in prosthodontics. He has published articles on the topics of dental implants and esthetics in nationally recognized peer reviewed journals and has lectured nationally and internationally.</p> <p>Topic - <i>"Biological and Esthetic Considerations in Implant Therapy"</i></p> <p>Treatment planning implant restorations is a challenging task as many prosthetic, surgical and biological principles must be taken into account. The modern implant dentist should safeguard the integrity of the crestal bone around implants, as well as the esthetic appearance of the soft tissues. Having the right protocols, material selection and restorative design will increase the chances of successful results. In this presentation some key considerations for esthetic and Biologic success will be discussed to help increase predictability of implant cases.</p> <p>Learning objectives:</p> <ol style="list-style-type: none"> 1) Understand the link between prosthetic planning, design and biologic aspects of the implant abutment interphase. 2) Facilitate treatment planning for optimal and predictable implant treatment planning therapy. 3) Establish protocols that will reduce implant complications in the esthetic sector. 	<p>Zimmer Biomet Joey Mollere Territory Sales Manager Phone: 1-800-342-5454 Cell: 504-252-6159 joey.moellere@zimmerbiomet.com www.zimmerbiomet.com</p> <p>Hancock Whitney Patrick McKenna Vice President Business Banker Phone: 504/586-3505 Cell: 504/352-3770 patrick.mckenna@hancockwhitney.com www.hancockwhitney.com</p> <p>New Orleans Dental Enterprises Dr. Kevin J. Collins Committee Chair 2121 N. Causeway Boulevard, Suite 153 Metairie, Louisiana 70001 504/834-6449 collinskevinjdds@bellsouth.net www.nodental.org/preferred-providers</p>
Member	\$0																					
Student	\$0																					
Resident	\$0																					
Applicant	\$0																					
Non-member	\$45.00																					
Member	\$0																					
Student	\$0																					
Resident	\$0																					
Applicant	\$0																					
Non-member	\$55.00																					

your profession
your future™
your association

An Update on Inflation

(Adapted from article by Gilbert Braunig)

The information, views, opinions, and positions expressed by the author(s), presenter(s), and/or presented in the article are those of the author or individual who made the statement and do not necessarily reflect the policies, views, opinions, and positions of Hancock Whitney Bank. Hancock Whitney makes no representations as to the accuracy, completeness, timeliness, suitability, or validity of any information presented. This information is general in nature and is provided for educational purposes only. Information provided and statements made should not be relied on or interpreted as accounting, financial planning, investment, legal, or tax advice. Hancock Whitney Bank encourages you to consult a professional for advice applicable to your specific situation.

Inflation and supply chain issues continue to be at the forefront of the minds of many consumers as we head into the holiday shopping season. The Hancock Whitney Asset Management team has examined the current rate of inflation from a historical perspective, some of the apparent causes (including the effect of monetary and fiscal policy) and take a long-term view of inflation and what it will mean for our investment portfolios.

The phenomenon of significantly increased inflation has occurred across the economy during 2021. There are several causes of the increase, including a strong economic recovery from the effects of COVID-19 aided by extraordinary monetary and fiscal stimulus,

as well as several industry-specific issues. At the time we thought that elevated inflation readings would continue for several more months before moderating as we moved into the fall, and we pledged to monitor subsequent developments closely. Here's an analysis of recent data, as well as an update to our expectations over the intermediate term.

As a reminder, the headline year-over-year Consumer Price Index (CPI), representing the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services, increased an average of 4.9% over the April to June period, a rate of price growth last seen in the U.S. economy over a decade ago. Likewise, core CPI, which strips out the more volatile food and energy components, averaged an increase of 3.8% over the same period. Other measures of prices paid by consumers, such as the Personal Consumption Expenditures (PCE) price index also registered elevated levels. The headline PCE averaged an increase of 3.9% during Q2 and the core PCE rose an average of 3.4%.

The bulk of the increase in these measures came from a handful of key sectors. Used car and truck prices skyrocketed an extraordinary 31.9% between June 30, 2020 and June 30, 2021, due to logistical issues in the semiconductor supply chain that limited the supply of new vehicles. Secondly, prices in the transportation services sector jumped over 9%, primarily as a

result of strong air travel demand at the start of the summer. The growth rate of these inflation measures caused a great deal of alarm.

Con't pg 5

President's Message - Con't

*by James E. Burns, D.D.S. –
NODA President*

always, many volunteers are needed for this event to take place.

As usual, we will have our monthly general membership meetings where you can get CE as well as great food and have some fun with your fellow members. We will also have our Annual Crawfish Bowl at The Kamp in Harahan on Friday, May 13, 2022. Growing our membership is of utmost importance for us to thrive. So, I ask each and everyone of you to reach out to non-members to come to our meetings and see what they are missing; so they might become a member of our family.

I would like to invite members and guests to come celebrate with me at the President's Installation Banquet at The Southern Yacht Club on Saturday, March 19, 2022. It should be a great event at a wonderful venue. As always, all my NODA family is invited.

An Update on Inflation - Con't.

(Adapted from article by Gilbert Braunig)

What does the hard data show today?

Headline CPI on a year-over-year basis continues to run above 5%, but the month-over-month data has, as expected, decelerated significantly. In July, the monthly CPI reading retreated from 0.9% to 0.5%, and then fell another 0.2% for the month of August before rising to 0.4% in September. Though volatile, the trend has been toward deceleration. Core CPI measures have also softened in recent months. After rising by an average of 0.8% a month during the 2nd quarter, the last three months have averaged 0.2%. Meanwhile, used vehicle and transportation service prices are no longer growing at such dramatic rates, and in the case of the former have actually fallen for two consecutive months.

Other segments however, have accelerated in recent months. Energy prices increased 1.6% in July, another 2.0% in August, and 1.3% in September. The strength of both oil and natural gas prices is primarily the result of global supply imbalances that may persist. Shipping rates have skyrocketed due to container shortages, port disruptions, and low staffing that has slowed throughput.

The labor market is often viewed as a “sticky” source of inflation, since wage gains are rarely clawed back. Employees advocate for higher wages when they see their earnings losing value relative to the cost of the goods and services

they routinely consume. Reports of significant job openings can entice employees to switch jobs for better pay, especially if employers are desperate to replace staff lost during the pandemic. Once the ball gets rolling, it can be difficult to slow it down. One measure, Average Hourly Earnings (which accompanies the monthly Non-Farm payrolls report) was reported at 4.3% in August and 4.6% in September. Personal income measures are running hot. Additionally, the savings rate among individuals remains elevated, a sign that consumers are able to continue spending, even if prices are rising.

Are Sentiment and Survey Data telling the same story?

Not exactly. Most market based measures of inflation, as well as those that are derived from surveys, show that expectations for medium term inflation are still well contained, albeit slightly high relative to the low inflation world that existed pre-pandemic. An example is the University of Michigan sentiment survey, which measures individuals’ short and longer term inflation expectations, coming in at 4.6% and 3.0% respectively. Periods of higher inflation may cause some to experience the belief that prices will continue to rise. At the moment, that sentiment does not appear to have taken hold, and consumer (and perhaps to a less degree, business) expectations remain anchored to moderate inflation in the 2-3% range.

How is monetary policy changing to reflect the evolution of inflation?

The Federal Reserve Board has acknowledged that inflation is temporarily exceeding the level of 2% PCE which it deems to be consistent with price stability. However, in the Fed’s current framework, periods when inflation exceeds the 2% target will not necessarily provoke an immediate policy response, especially when inflation has undershot the target for many years. The Fed is acknowledging that economic conditions (including the labor market) have improved markedly, and recently indicated that it expects to begin reducing (tapering) monthly bond purchases starting near the end of this year. Future policy adjustments to choke off inflation, including increases to the Fed Funds rate and Quantitative Tightening (balance sheet reduction) are not yet being discussed by the Federal Open Market Committee.

Does government spending have a role in producing or containing inflationary pressures? The reality is that in comparison to the extremely high level of government spending in 2020/2021 that included enormous pandemic-related aid, spending in 2022 is likely to be lower and tax revenue is likely to be higher. The belief is that the fall off in spending in 2022 will provide some relief on the inflation front, and that economic growth may

An Update on Inflation - Con't.

(Adapted from article by Gilbert Braunig)

struggle to remain strong amidst elevated Federal debt levels, increased taxation, and heightened regulation.

Is there a definitive answer to the question of whether current higher inflation is transitory?

Great question. The verdict is not in at this time. Not enough time has elapsed for many of the bottlenecks that were affecting supply earlier this year to be cleared, and thus our visibility into the true trend is obscured. However, it is unlikely that some of the worst-case scenarios that were being bandied around a few months ago will come to fruition. The rise in inflation may not be going away any time soon. As a result, bond investors may need to see higher interest rates in the coming year. Some industries will benefit because of their elevated profit margins that can cushion increases in labor costs and materials. Others will be nimble with price adjustments. Higher inflation as an investment theme should be monitored and incorporated into portfolios via thoughtful security selection and asset allocation.

The Hancock Whitney Asset Management professionals have the expertise to make sense of market trends to build your portfolio and create the best financial plan for you and your situation. Feel free to reach out to your partners at Hancock Whitney for additional insights and advice specific to your business. We offer a variety of solutions for small businesses, including

our Preferred Business Checking account, which has many features to help you take more control of your cash flow. For more information, contact Pat McKenna at 504/586-3505 or Patrick.McKenna@HancockWhitney.com.

The information, views, opinions, and positions expressed by the author(s), presenter(s), and/or presented in the article are those of the author or individual who made the statement and do not necessarily reflect the policies, views, opinions, and positions of

Hancock Whitney Bank. Hancock Whitney makes no representations as to the accuracy, completeness, timeliness, suitability, or validity of any information presented. This information is general in nature and is provided for educational purposes only. Information provided and statements made should not be relied on or interpreted as accounting, financial planning, investment, legal, or tax advice. Hancock Whitney Bank encourages you to consult a professional for advice applicable to your specific situation.

Report of the Executive Director

by Andrew Hale – NODA Executive Director

There is a new ADA Registry which helps answer questions about treatments and outcomes. Your practice holds volumes of data about patient care. Get help analyzing it with the ADA's Dental Experience and Research Exchange™ (DERE).

DERE can help identify patterns and trends in your practice with easy-to-understand reports. Unlock insights across five categories: population profile, continuity of care, dental caries: prevention and management, periodontitis: prevention and management, and financial.

For example, DERE's Topical Fluoride Application report can help you understand which patients should receive topical fluoride, if increased

education around topical fluoride is needed, and how the overall use of fluoride impacts the risk for caries for patients at your practice.

The Care for People with Diabetes report can help you understand which patients with diabetes are receiving follow-up care, trends in the follow-up care, and if increased education around diabetes maintenance is needed.

Ready to uncover insights about your practice to help improve your patient care? Visit ADA.org/DERE to enroll.

“And in that day shall ye say, Praise the LORD, call upon his name, declare his doings among the people, make mention that his name is exalted.” (Isaiah 12:4)



Behind every smile, there's a great banker

\$800,000

Practice Buy-In Term Loan

\$725,000 | \$150,000

Commercial Real Estate Loan
and Equipment Finance

\$450,000

Practice Buy-In Term Loan

\$325,000 | \$300,000

Business Acquisition Loans

\$275,000 | \$140,000

Practice Buy-In Term Loan
and Commercial Real Estate Loan

\$75,000

Business Line of Credit

We understand the dental industry and where you want to go. Our expertise and five-star service will help you get there.



Patrick D. McKenna

VP, Business Banking

504-352-37709

patrick.mckenna@hancockwhitney.com



Scan QR code
to register

APRIL 7 - 9, 2022

**Hyatt Regency Hotel
New Orleans**

**REGISTRATION
NOW OPEN**

Register Early & Save!



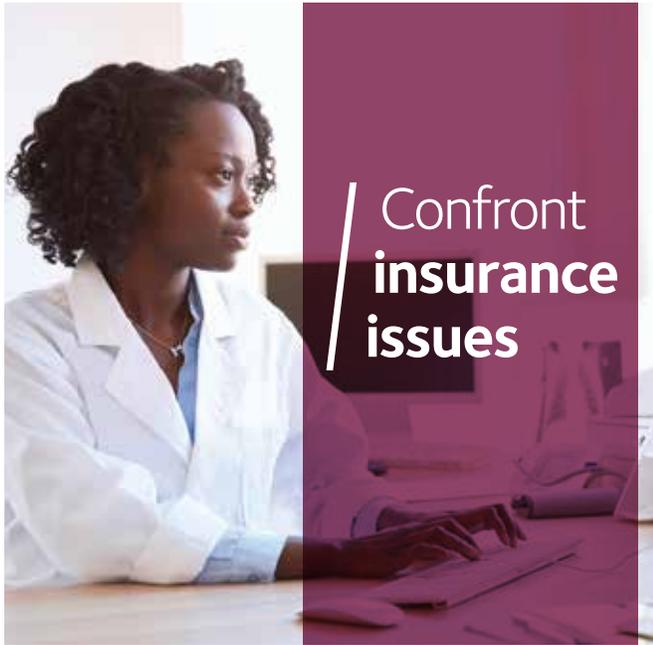
***New Orleans Dental Conference
& LDA Annual Session***

www.nodc.org



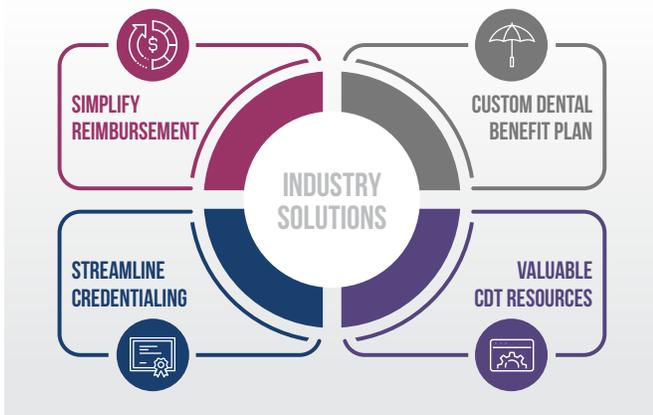
Prioritize patient care

WITH DENTAL INSURANCE SOLUTIONS



Take advantage of ready-to-use dental insurance solutions and advocacy wins on your behalf that hold dental insurance companies accountable so you can focus on your patients.

[ADA.org/dentalinsurance](https://ada.org/dentalinsurance)



Create your own in-office plan with Bento, simplify paperwork with the ADA® credentialing service and learn about CDT.

“ The ADA is continually monitoring, lobbying and providing education on behalf of our members [on third party payer issues]. Knowledge of the CDT and reporting requirements is critical for dentists who want to be fairly reimbursed for their efforts. ”

DR. DANIEL J. KLEMMEDSON
ADA President (2020-2021)

Learn about the ADA's latest advocacy achievements including the repeal of the McCarran-Ferguson antitrust exemption for insurers and new model dental insurance reform legislation backed by the National Council of Insurance Legislators.



Payment solutions for the dental industry

With Clover for Healthcare, you can take payments in-person, by phone or mail. Clover provides the ability for you take payment from Healthcare Benefit cards (FSA or HSA), all major credit and debit cards, Apple Pay®, Google Pay® and Samsung Pay®.



Acquiring and card processing



Debit acceptance and smart-routing



Security and fraud protection tools



Multi-pursing card options



Online and mobile payment acceptance



Reporting and analytics



Check and ACH acceptance



POS hardware and solutions

Accept payments through a web browser or mobile device

Clover for Healthcare gives you access to Clover Virtual Terminal, so you can take credit or debit card payments through your web browser from anywhere using your computer, laptop, tablet or mobile device. You can also add Clover Go, a Bluetooth®-enabled card reader to take insert or contactless card payments using your mobile device.

Most popular hardware configurations



Clover Mini

Get full-scale functionality in a sleek compact device



Clover Flex

The ultimate in flexibility, robust functionality and simplicity in a single device



For more information, contact:

Eaves Landry

eaves.landry@fiserv.com

337-207-5276

December General Membership Meeting

Chateau Golf & Country Club

Photos courtesy of NODA staff



Drs. Jeffrey Leeson (Director to LDA), Glenn Dubroc, Jr. (Director to LDA), Linda Cao (1st Vice President), Aubrey Baudean, Jr. (President Elect), David DeGenova (Treasurer), Maria Burmaster (At-Large), Kevin Collins (At-Large), Gizelle Richard (Immediate Past President), James Burns (President), Not pictured: Drs. Francesca Velasco (2nd Vice President), Daniel Harris (At-Large).



Dr. Cyrus Ardalan receives his membership certificate from Dr. James Burns.



Insurance Solutions to Smile About.

NODA News accepts advertisements from a variety of sources, but makes no independent investigation or verification of any claim or statement contained in the advertisements. Inclusion of advertisements should not be interpreted as an endorsement by the New Orleans Dental Association or *NODA News*.



ASSOCIATION SERVICES PROFESSIONALS

The LDA's Endorsed Insurance Broker

- Malpractice
- Cyber Liability
- Worker's Compensation
- Personal Umbrella
- Business Insurance
- and more

Find your solution today at bbgulfstates.com/asp or contact Stormy Blair for an insurance review

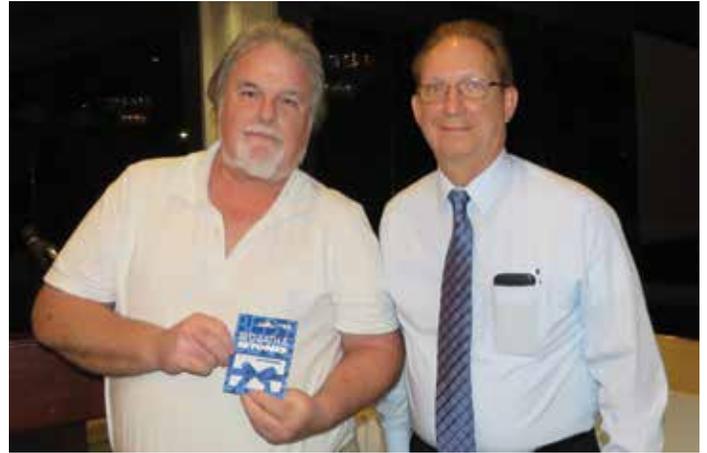
December General Membership Meeting - Con't.

Chateau Golf & Country Club

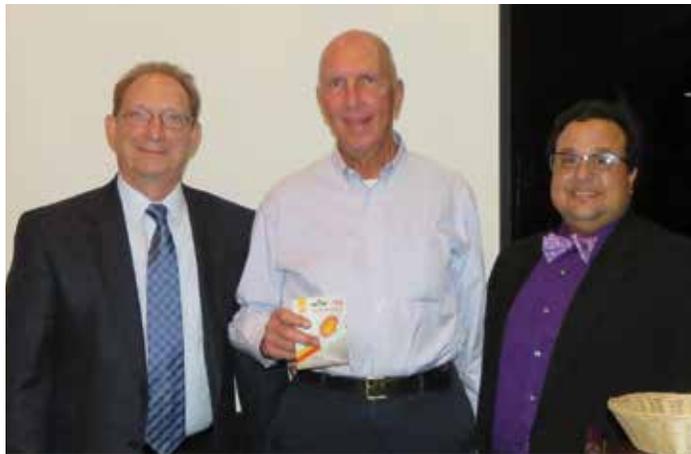
Photos courtesy of NODA staff



Dr. Nicholas Chaney receives his membership certificate from Dr. James Burns.



Dr. Byron Ganucheau (NODE gift card winner), NODE Chair Dr. Kevin Collins.



NODE Chair Dr. Kevin Collins., Dr. Robert Ory, Sr. (NODE gift card winner), NODA President Dr. James Burns.



NODE Chair Dr. Kevin Collins , Dr. Gizelle Richard (NODE gift card winner).



NODE Chair Dr. Kevin Collins, Dr. David DeGenova (Hancock Whitney drawing winner).



Dr. Brant Schmidt (Hancock Whitney drawing winner), NODE Chair Dr. Kevin Collins.

Bulletin Board

APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website www.adssouth.com. Four Metairie practices and one North Shore practice sold in May!! All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or earl@adssouth.com. If you're looking to purchase, watch for our next upcoming Metairie listing at www.adssouth.com.

GENERAL PRACTICE – NORTH SHORE (#9317)

This is a high grossing practice - \$1,350,000. A very profitable practice on the North Shore. Generously large seven operatory office with very reasonable rent. Excellent well-trained staff. This practice has had the benefit of very effective management consulting to operate effectively and at low stress. Seller is willing to work with a buyer or leave. Receive all the benefits of this well-tuned practice and enjoy a much higher than average income. Contact Dr. Earl Douglas 404/512-4702 or earl@adssouth.com.

GENERAL PRACTICE – HOUMA AREA (#6874)

Gross Collections: \$279,516, 3 Days a Week, 3 Operatories, 990 sq. ft. One hour away from the bright lights and providing you the lowest stress, lowest overhead, most profitable opportunity we've seen in a long time. If you're looking for high stress, high overhead, high competition and lots of time in traffic, this is the wrong practice for you. There are three Adec equipped operatories and room for two more. Expect to net >52% of your personal production after all overhead and payments! All of this on 87% of treatment for cleanings and fillings, so there's excellent potential for expansion. Contact Dr. Earl Douglas 404/512-4702 or earl@adssouth.com.

GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

GENERAL DENTIST OPPORUNITY

Our well-established, family-owned practice, Bippo's Place for Smiles has an extraordinary opportunity for a General Dentist. Learn quality dentistry in a pediatric setting. We provide quality dental care to children of the Greater New Orleans and surrounding areas.

Join us and feel good about making dentistry fun for kids! Be a part of developing good oral health habits and creating a lifetime of smiles. 3-5 days a week in our New Orleans/ Slidell offices. Attractive Signing Bonus. Send résumés to DrDond@bippos-place.com.

SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst

at 985/893-2240 or ternst@LaDentalCenter.com.

SPECIALISTS NEEDED

Louisiana Dental Center, a well-established and fast-growing group dental practice has great opportunities for specialists seeking flexible work options. Multiple locations and schedules ranging from 1 to 5 days a week. Orthodontists, Endodontists, Oral Surgeons, Periodontists and Pediatric Dentists are welcome. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

UPHOLSTERY

Are your dental chairs looking shabby? Reupholstery could make a huge difference. Call me for a free estimate. Fast pick-up and delivery. James Melerine Upholstery. 504/430-2307

Today and every day we are joyful.

ADS Lovelace and Associates

Your Practice Transition Team.



Happy Holidays

Congratulations Dr. Gil Rew for transitioning his Mansfield, LA practice to Dr. James Lowder, Dr. Richard Moore and Dr. Morgan Van Zandt



Congratulations to Dr. Cody Brignac on his acquisition of Dr. Stuart Guey's practice in Belle Chasse, LA

PRACTICES FOR SALE

Alexandria | Baton Rouge
Hammond | Lafayette
Livingston Parish | Monroe
New Iberia | New Orleans
Shreveport | Tangipahoa Parish
Winnfield

Periodontal Practice (x3): SE LA

ASSOCIATE POSITIONS

Denham Springs | Baton Rouge
Shreveport

ADS LOVELACE AND ASSOCIATES, INC.
(225) 927-8015 | LovelaceAndAssociates.com

Endorsed by **ILDA** **DENTAL TRANSITIONS**
VALUATIONS | SALES | CONSULTING

All ADS companies are independently owned & operated.

2022 UPCOMING COURSES

For latest course information, visit www.lsucde.org



LSU Health New Orleans Continuing Dental Education is the brand name of LSU's overall continuing dental education program; it represents the long-standing affiliation and working relationship between LSU Health New Orleans School of Dentistry and The Louisiana Academy of Continuing Dental Education, Inc. the purpose of developing, marketing, and administering live and online continuing education courses and training programs.

REGISTER TODAY!

Continuing Dental Education

www.lsucde.org OR Call (504) 941-8193

DATE	COURSE INFORMATION	REGISTRATION FEES*	HOURS
January 28, 2022 Live Course and Video Conference	LSU Day in Lake Charles Presented by Dr. Tony Tomaro at L'Auberge Resort	Regular / Late Dentist: \$310 / \$340 Hygienist / Lab Tech: \$185 / \$215 Dental Assistant: \$100 / \$120	a maximum of 6 clinical hours (lecture)
February 4, 2022 Live Course	Oral Pathology: White Lesions and Oral Ulcers - What Should You Know? Presented by Drs. Kitrina Cordell and Molly Rosebush at LSU School of Dentistry	Regular / Late Dentist: \$310 / \$340 Hygienist / Lab Tech: \$185 / \$215 Dental Assistant: \$100 / \$120	a maximum of 76 clinical hours (lecture)
March 11, 2022 Live Course and Video Conference	Better Preps, Durable Provisionals, Small Diameter Implants & More! Presented by Dr. Richard Lipscomb, Jr.	Early Bird / Regular Dentist: \$310 / \$340 Hygienist / Lab Tech: \$185 / \$215 Dental Assistant: \$100 / \$120	a maximum of 6 clinical hours (lecture)
March 25, 2022 Live Course and Hands-On Participation	Maximized Adhesive Dentistry - for Anterior and Posterior Teeth Presented by Drs. Bruce Leblanc, John Barksdale, Jr., Mike Robichaux, Michael Leblanc, Jr. at LSU School of Dentistry	Early Bird / Regular Dentist: \$825 / \$895 COURSE LIMITED TO 32 PARTICIPANTS - Register Early!	a maximum of 7 clinical hours (1 lecture and 6 participation)

*Consult our website for Early Bird, Regular, and Late Registration cut-off dates and times, as well as eligibility requirements.



LSU Health New Orleans Continuing Dental Education is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to the Commission for Continuing Education Provider Recognition at ADA.org/CERP.