

# NODA News

## MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 62 FEBRUARY '24 NO. 02

## 2023 NODA Honor Dentist: Vincent DiLeo, Jr., D.D.S.

by David J. Hildebrandt, D.D.S.



Vincent DiLeo, Jr., D.D.S.

The New Orleans Dental Association Honors & Awards committee is pleased to announce the recipient of the 2023 Honor Dentist: Dr. Vincent DiLeo, Jr. Dr. DiLeo will be presented with this award at the President's Banquet on March 1st at Metairie Country Club. A 1982 graduate of the LSU School of Dentistry, Vincent is a past Chairman of the New Orleans Dental Conference & Louisiana Dental Association's Annual Session Committee and past President of the New Orleans Dental Association, and is currently the President of the Louisiana Dental Association.

When asked about his career path, Dr. DiLeo related that he had

decided on his career choice when he was a young man of only 16 years of age. He stated that he always enjoyed working with his hands, enjoyed going to the dentist, and he had some friends that were dentists. Dentistry seemed to provide the perfect blend of art and science. So, the career path was set.

Following graduation from dental school, Dr. DiLeo first got involved in organized dentistry by serving on multiple NODA committees before becoming the President of NODA in 2014. After his term as NODA President, Dr. DiLeo became involved in the New Orleans Dental Conference. After serving on multiple Conference committees, Dr. DiLeo became Chairman in 2021.

His commitment and volunteerism in dentistry and his community befit a recipient of the Honor Dentist award. Vincent's professional affiliations include:

- American Dental Association
- Louisiana Dental Association
- New Orleans Dental Association
- Fellow, International College of Dentistry
- Fellow, American College of Dentists

- Master of the Academy of General Dentistry

When asked about people he considers mentors, Dr. DiLeo mentioned Drs. Raymond Unland, Jr., Darrell Bourg, Jr., and Harold Wirth for teaching what it means to give back to your profession through volunteerism and leadership.

Dr. DiLeo's message to the newest generation of dentists is to get and stay involved with organized dentistry because of the support and valuable resources that this provides. He also recommends, "to never quit striving to be the best you can be with an everlasting positive mental attitude in life." When "relaxing" Dr. DiLeo enjoys restoring automobiles and traveling.

Finally, Dr. DiLeo expressed his immense gratitude for being selected by his peers for NODA's most prestigious award. He states, "Being the recipient of the award is more of an honor for me than you can believe. It shows that my work and duties that I have performed were appreciated by my fellow dentists." Dr. DiLeo hopes to see as many of his friends as possible at the President's Banquet on March 1st.

### WE WANT YOUR NEWS!!

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know! [info@nodental.org](mailto:info@nodental.org)

# President's Message . . . by Linda T. Cao, D.D.S. – NODA President

Dear NODA members,



We are off to a great start to the new year 2024! We will be welcoming ADA's SmileCon® event to our

city on October 17-19, 2024 at the Ernest N. Morial Convention Center this year. The last ADA Annual Session meeting was held in New Orleans back in 2013! We are excited to host ADA members as they trek their way down to our hometown for this year's SmileCon® meeting. Since the ADA's SmileCon® meeting will be held here in New Orleans for 2024, we will not have

a New Orleans Dental Conference meeting for this year only. Please mark your calendar as our next date for our annual New Orleans Dental Conference & Louisiana Dental Association's Annual Session will be April 10-11, 2025 held at the Crowne Plaza New Orleans French Quarter.

We are combining our CE courses during the General Membership meetings as well. Our next 2-hour CE/General Membership dinner meeting will take place March 20, 2024 at Jaeger's Seafood & Oyster House. Please be on the lookout for an invitation for the CE topic!

February is Children's Dental Health Month. This year, for Give Kids a Smile (GKAS), we will be hosting a group of 120 2<sup>nd</sup> grade


students from Esperanza Charter Academy at LSU Health New Orleans School of Dentistry on February 2, 2024. Last year's GKAS event was a big success and we hope to continue to raise awareness and promote well checks and proper dental routine home care for children within our surrounding area.

The NODA President's Installation Banquet is taking place Friday, March 1, 2024 at Metairie Country Club. Thank you to Drs. David DeGenova and Kristi Soileau for graciously hosting the venue for us. We greatly appreciate the support they have provided us. The 2023 Honor Dentist award will be presented by the NODA Honors & Awards Committee Chair Dr. David Hildebrandt.

**Start your tomorrow today.**

## ADS Lovelace and Associates

**Your Practice Transition Team**



Please congratulate Dr. Jarrad Bencaz and Dr. Evan Morse for transitioning Greenwell Springs Family Dentistry to Drs. Tim and Lucy Raborn

**PRACTICES FOR SALE**

- Alexandria • Baton Rouge
- Cut Off • Jeanerette
- Lafayette • Orthodontic - Monroe
- Morgan City Natchitoches
- New Orleans • Oakdale
- Shreveport • Thibodaux
- Periodontal Practice (Monroe and Houma)

**ASSOCIATE POSITIONS**

- Alexandria • Baton Rouge
- Carencro • Lafayette
- Lake Charles • Lutcher
- MS Gulf Coast • Shreveport
- Slidell

**View updated Listings and Associate Positions on our website!**





# SAVE THE DATE

## New Orleans Dental Conference & LDA Annual Session



April 10-11, 2025  
Crowne Plaza New Orleans

Insurance Solutions to Smile About.

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## EMPLOYEE RETENTION CREDIT



### GOVERNMENT TAX CREDITS

In order to provide economic relief to businesses and individuals during the Coronavirus pandemic, the CARES (Coronavirus Aid, Relief and Economic Security) Act was signed into law in March 2020. This \$370 billion stimulus package makes funding available to small companies, which can be used to allow certain employers who retain employees during the crisis, to claim a tax credit. This tax credit is known as the Employee Retention Credit (ERC).



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### EMPLOYEE RETENTION CREDIT

The ERC allows eligible employers to claim a credit against 50% of wages paid per quarter, up to \$10,000 per employee annually, for wages paid between March 13, 2020 – December 31, 2020. The maximum credit is \$5,000 per employee. In December of 2020, under the Covid-19 Relief Package, the ERC was extended from January 1, 2021 – September 30, 2021. This extension allows eligible employers to claim a credit against 70% of wages paid per quarter, up to \$10,000 per employee, with a maximum allowable credit of \$26,000 per employee.

### WHICH BUSINESSES QUALIFY & HOW?

There are several ways that a business can qualify for ERC: 1) full or partial suspension of business operations as a result of government order or, 2) a significant decline in revenue compared to the same quarter in 2019 or, 3) interrupted operations or, 4) supply chain interruptions or, 5) reduction in services or goods offered to your customers or, 6) cut down in your hours of operations or, 7) difficulty hiring employees and others.





### HOW DO ELIGIBLE EMPLOYERS OBTAIN THEIR ERC?

American Tax Savings (ATS) will review the relevant financial records to calculate the dollar amount of the eligible employer's expected credit. ATS will then complete and file the relevant IRS forms for the employer and retain all necessary documentation.

#### CARES ACT

- All wages paid between March 13, 2020 and December 31, 2020
- Payroll tax credit rate - 50 percent of Qualified
- Limit on per-employee creditable wages - \$10,000 for the year
- Eligibility for the credit - reduction of gross receipts by at least 50 percent of the comparable quarter in 2019
- 100-employee delineation for determining the relevant qualified wage base (i.e. all wages paid to employees are available for the credit up to the cap)
- Wage qualification is based on the average number of employees the business employed in 2019

#### COVID 19-RELIEF PACKAGE

- Beginning on January 1, 2021, and through December 31, 2021
- Payroll tax credit rate - 70 percent of Qualified wages
- Limit on per-employee creditable wages - \$10,000 for each quarter
- Eligibility for the credit - threshold drops to 20 percent. Safe harbor allows employers to use prior quarter gross receipts to determine eligibility
- 500-employee delineation for determining the relevant qualified wage base
- Employers who receive PPP loans may still qualify for the ERC with respect to wages that are not paid for with forgiven PPP proceeds retroactive to the CARES Act
- Allows new employers who were not in existence for all or part of 2019 to be able to claim the credit. This new provision is retroactive to the effective date included in Section 2301 of the CARES Act



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Steve Golden, Consultant  
 985-373-1108  
 stevegolden1021@gmail.com



## Behind every smile, there's a great banker

**\$800,000**

Practice Buy-In Term Loan

**\$725,000 | \$150,000**

Commercial Real Estate Loan  
and Equipment Finance

**\$450,000**

Practice Buy-In Term Loan

**\$325,000 | \$300,000**

Business Acquisition Loans

**\$275,000 | \$140,000**

Practice Buy-In Term Loan  
and Commercial Real Estate Loan

**\$75,000**

Business Line of Credit

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### Patrick D. McKenna

**VP, Business Banking**

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patrick.mckenna@hancockwhitney.com



# Report of the Executive Director

by Andrew Hale – NODA Executive Director

It's dues time: Did you receive your statement? Dues statements for your 2024 tripartite membership in the New Orleans Dental Association, Louisiana Dental Association and the American Dental Association have been sent out to all members. If you haven't received yours, contact the LDA's Director of Membership Development, Colin Zvosec at 1-800-388-6642 or colin@ladental.org.

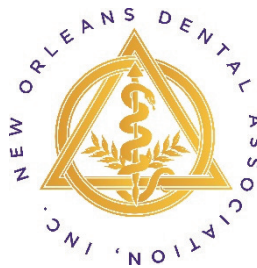
As a NODA member, you are part of the collective efforts of the NODA community, including

members, leadership, partners and staff. Thank you for your individual contributions and for your ongoing support of the association and the profession. Collectively, we are stronger as an association and can accomplish great things together.

Throughout the year, the NODA Board of Governors and numerous committees spend many hours in person, on Zoom and on email working for the better good of NODA. Many of these volunteers have other roles in dentistry programs and many other

boards and foundations. Thank you to all of the Board of Governors, Committee Chairs & members and all volunteers for helping cultivate organized dentistry to keep up with the changing times

*“Woe unto them that call evil good, and good evil; that put darkness for light, and light for darkness; that put bitter for sweet, and sweet for bitter! Woe unto them that are wise in their own eyes, and prudent in their own sight!” (Isaiah 5:20-21)*



## INVITATION TO NODA PRESIDENT'S BANQUET

*Linda T. Cao, D.D.S.  
106<sup>th</sup> President of the  
New Orleans Dental Association*

*Requests the Honor of Your Presence at the  
President's Banquet*

*Friday, March 1, 2024  
Metairie Country Club  
580 Woodvine Avenue - Metairie, LA 70005*

*Reception: 6:00pm - 6:30pm*

*Dinner & Program: 6:30 p.m. - 9:00 p.m.*

*\$75.00 per person*

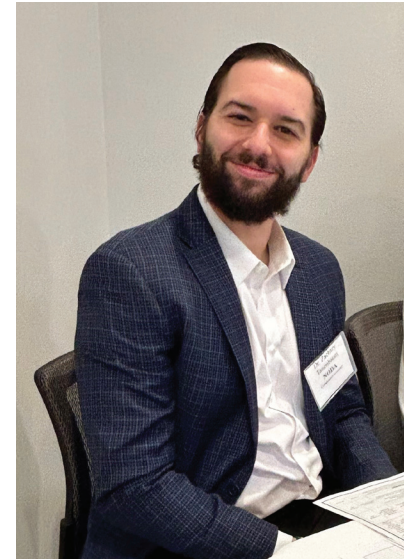
*RSVP by February 22, 2024*

*(Black Tie Optional)*

# L.H. Bowden Leadership Development Conference

Louisiana Dental Association Office

*Photos courtesy of Dr. Kristi Soileau*



*On January 19, your NODA representatives attended the LDA's L.H. Bowden Leadership Development Conference in Baton Rouge, LA. In attendance were Drs. Maria Burmaster, Linda Cao, Kevin Collins, David DeGenova, Vincent Dileo, Jr., Glenn Dubroc, Jr., Kay Jordan, Brant Schmidt, Kristi Soileau, and Zachary Tanenbaum.*

## NODA Honor Dentist Award Recipients

*"In Recognition of Outstanding Contributions And Exemplary Conduct in the Profession of Dentistry"*

|      |                              |      |                            |
|------|------------------------------|------|----------------------------|
| 1982 | Dr. F. Harold Wirth          | 2004 | Dr. Peter L. Glaser        |
| 1983 | Dr. Victor B. Marquer        | 2005 | Dr. Kenneth G. Schott      |
| 1984 | Dr. Allen R. Copping         | 2006 | Dr. Guy A. Ribando         |
| 1985 | Dr. Meffre R. Matta          | 2007 | Dr. Darlene T. Bassett     |
| 1987 | Dr. E. Harold Faget          | 2008 | Dr. F. Thomas Giacona, Jr. |
| 1988 | Dr. Eugene J. Fortièr, Jr.   | 2009 | Dr. Glenn C. Dubroc, Jr.   |
| 1989 | Dr. Edmund E. Jeansonne, Sr. | 2010 | Dr. Terry E. Fugetta       |
| 1991 | Dr. Robert H. Charbonnet     | 2011 | Dr. Donald R. Toso         |
| 1992 | Dr. Vincent N. Liberto       | 2012 | Dr. Jamie M. Manders       |
| 1993 | Dr. Frank L. Herbert         | 2013 | Dr. Francis G. Martello    |
| 1994 | Dr. F. Ralph Dauterive       | 2014 | Dr. Randolph D. Green      |
| 1995 | Dr. John D. Shea             | 2015 | Dr. Robert E. Barsley      |
| 1996 | Dr. Louis G. Grush           | 2016 | Dr. Kristi M. Soileau      |
| 1997 | Dr. Terence E. Walsh         | 2017 | Dr. Mark S. Chaney         |
| 1998 | Dr. Clay C. Hunley           | 2018 | Dr. David J. Hildebrandt   |
| 1999 | Dr. R. Jack Cassingham       | 2019 | Dr. Kevin J. Collins       |
| 2000 | Dr. Edmond J. Ganucheau, Jr. | 2020 | Dr. Donald P. Bennett      |
| 2001 | Dr. Milford L. Kathmann      | 2021 | Dr. Claudia A. Cavallino   |
| 2002 | Dr. O. William Reeder, Jr.   | 2022 | Dr. Jeffry A. Leeson       |
| 2003 | Dr. Anthony Miranda, Jr.     |      |                            |



# Bulletin Board

## APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com). Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com).

### ENDO PRACTICE – NEW ORLEANS AREA (#9497)

Gross collections: \$1,266,252; 4 days a week, 3 operatories, 3,000 sq. ft. This exceptionally well-located and profitable jewel of a practice is now available for your purchase! The seller is willing to stay and assist with the practice transition if the buyer prefers. CBCT, X-NAV, Biolase Lasers, central Nitrous, and 3 treatment rooms fully equipped with Global Microscopes, intra-oral cameras, ultrasonics, and Endo handpieces provide unique treatment possibilities. Over 3,000 square feet allows for future expansion of up to 5 additional treatment rooms. If your vision is to own a quality focused, service-oriented practice where you can grow and thrive, inquire with Dr. Earl Douglas at 770/664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com).

## GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing

new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

## GENERAL DENTIST NEEDED FOR MATERNITY LEAVE

Tues. and Thurs. 8:00 a.m. - 5:00 p.m. RDH to join our team at Barataria Dental. Current technology, hygiene assistant, competitive pay. For info or send résumé to: [mrbdds@aol.com](mailto:mrbdds@aol.com).

## SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in

working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

## SPECIALISTS NEEDED

Louisiana Dental Center, a well-established and fast-growing group dental practice has great opportunities for specialists seeking flexible work options. Multiple locations and schedules ranging from 1 to 5 days a week. Orthodontists, Endodontists, Oral Surgeons, Periodontists and Pediatric Dentists are welcome. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

## UPHOLSTERY

Are your dental chairs looking shabby? Reupholstery could make a huge difference. Call me for a free estimate. Fast pick-up and delivery. James Melerine Upholstery. 504/430-2307

# 2024 BOARD OF GOVERNORS

| POSITION                           | NAME                    | YEARS          | TERM    |
|------------------------------------|-------------------------|----------------|---------|
| President                          | Dr. Linda Cao           | 2024           | 1 year  |
| President-Elect                    | Dr. Gregory Guerra      | 2024           | 1 year  |
| 1 <sup>st</sup> Vice President     | Dr. Maria Burmaster     | 2024           | 1 year  |
| 2 <sup>nd</sup> Vice President     | Dr. Hillary Wright      | 2024           | 1 year  |
| Secretary                          | Dr. Zachary Tanenbaum   | 2023/2024      | 2 years |
| Treasurer                          | Dr. David DeGenova      | 2024/2025      | 2 years |
| At-Large                           | Dr. Kay Jordan          | 2022/2023/2024 | 3 years |
| At-Large                           | Dr. Brant Schmidt       | 2023/2024/2025 | 3 years |
| At-Large                           | Dr. Marc Fruithandler   | 2024/2025/2026 | 3 years |
| Director to LDA                    | Dr. Glenn Dubroc, Jr.   | 2023/2024      | 2 years |
| Director to LDA                    | Dr. Claudia Cavallino   | 2024/2025      | 2 years |
| Immediate Past President           | Dr. Aubrey Baudean, Jr. | 2024           | 1 year  |
| Alternate Director to LDA          | Dr. Kevin Collins       | 2024           | 1 year  |
| Alternate Director to LDA          | Dr. Gizelle Richard     | 2024           | 1 year  |
| Delegate to ADA                    | Dr. Kristi Soileau      | 2023/2024/2025 | 3 years |
| Delegate to ADA                    | Dr. Mark Chaney         | 2024/2025/2026 | 3 years |
| Alternate Delegate to ADA          | Dr. Vincent DiLeo, Jr.  | 2024           | 1 year  |
| Louisiana Dental Services Director | Dr. Maria Burmaster     | 2024           | 1 year  |
| Louisiana Dental Services Director | Dr. Brant Schmidt       | 2024           | 1 year  |

