

MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

VOL. 62 DECEMBER '24 NO. 10

NODA News

President's Message . . . by Linda T. Cao, D.D.S. – NODA President

Dear NODA members,



The last General Membership meeting of the year with 1.5 hours of CE will be held on December 18, 2024. The meeting will be held at Jaeger's Seafood & Oyster House (901 S. Clearview Pkwy. | Metairie, LA 70121). Stormy Blair, Vice President of Brown & Brown of Louisiana Association Services Professionals will speak on "Cyber Liability &

Data Breach." Guice A. Giambrone, III, Managing Partner at Blue Williams will speak on "Navigating MRP Claims." I encourage all of our members to attend and be present for our upcoming 2025 Board of Directors' election being held during the meeting. We welcome new and current NODA members to participate in the swearing in of Board members and encourage members to sign up to be future Board members and share new insights and ideas to help better our organization! We also welcome members to be part of the Delegate and represent our local component at the next LDA House of Delegates meeting held in conjunction with New Orleans Dental Conference/ Louisiana Dental Association's Annual Session on April 12, 2015 at the Astor Crowne Plaza New Orleans. Please contact Andrew Hale or Dr. Claudia Cavallino if you would like to be a Delegate at the next Louisiana Dental Association's House of Delegates meeting.

New Orleans Dental Conference / Louisiana Dental

Association's Annual Session registration opens December 1, 2024! Don't forget to register at NODC.org and be part of this great CE event held during French Quarter Festival as well! If you would like to volunteer and participate in hospitality, please do not hesitate to contact chairman Dr. James Burns.

As we draw to a close this December of 2024, I would like to express my sincere gratitude to each and every one of our NODA members for your support of our organization. Without you all's support, our organization would not be able to continue to thrive today. Special thanks to our past speakers who shared their expertise and knowledge in dentistry. If there are any future topics that you all would like to hear about, please let us know on your survey during the General Membership meetings under CE Feedback.

It has been an amazing journey serving as President of NODA for 2024. This will be my last message to you all. Signing off and wishing everyone a happy holiday!



Send your school news to:

The Tiger's Tooth Probe!

...Where students, faculty and administration can submit a photo, news, and/or announcements relating to organized dentistry and charity events at LSUSD! Please submit your entry to both kmsperio@gmail.com and info@nodental.org.

“NODC/LDA ANNUAL SESSION AND FRENCH QUARTER FEST 2025”

“A Harmonious Amalgamation of Talent”

by James Burns, D.D.S. – NODC/LDA Annual Session Committee Chair

Hello, my NODA Family. With SmileCon® behind us, it's time for the New Orleans dental community to come together for our own NODA family reunion, minus the crazy uncle, of course. Come and join us for the New Orleans Dental Conference/Louisiana Dental Association's Annual Session 2025. It will take place April 10th and 11th at The Astor Crowne Plaza New Orleans. As I've said in the past, this event aligns perfectly with the French Quarter Festival 2025, bringing an extra layer of excitement to an already welcoming gathering. As usual, throughout the entire event, we will have a full exhibit hall filled with exhibitors focused on getting you deals on the latest products and

technologies.

We have assembled for you a vibrant slate of speakers, that will provide insight into the latest advancements, techniques and industry trends.

The Thursday Lineup has Dr. Girard Chiche speaking in the morning. Dr. Robin Ainsworth, Dr. Waleed Zaid, and Thomas Viola R. Ph., CCP speaking in the morning and afternoon. Finally, Dr. Jorge Palavicini speaking in the afternoon following Dr. Chiche.

The Friday Lineup has Dr. Corky Willhite, Dr. Brian Novy, Dr. Cyrus Ardan and Dr. Marco Brindis, each speaking in morning and afternoon sessions.

Remember, registration has started. So, please visit NODC.org

to register and see the full slate of exhibitors and information on the speaker's topics.

Here's a little history lesson on our host hotel. The building was established in 1852. Astor Crowne Plaza began as an A. Schwartz & Son department store. It later became a Woolworth's. It continued this capacity until the 1990's. It wasn't until the new Millennium that this property was transformed into the Astor Crowne Plaza. Today, this French quarter hotel blends old world magic with new world amenities. Finally, this beautiful hotel in April will host our Conference for the first time, and in my humble opinion, one of the best conferences in the South! Have a great day my NODA Family.

WE WANT YOUR NEWS!!

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know! info@nodental.org

NEW ORLEANS
DENTAL CONFERENCE
AND
LOUISIANA DENTAL
ASSOCIATION
ANNUAL SESSION

Astor Crowne Plaza New Orleans
April 10-11, 2025

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Upcoming Scientific Program

by Gregory P. Guerra, D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKERS TOPICS OBJECTIVES	SPONSORS
<p>December 18, 2024</p> <p>Jaeger's Seafood & Oyster House 901 South Clearview Parkway Jefferson, Louisiana 70121</p> <p>Check In/Dinner: Begin at 5:30pm</p> <p>Meeting: 6:00 pm – 8:30pm</p> <p>CE: 1.5 non-clinical hours</p> <p>Deadline: December 16, 2024</p> <p>Registration: Must register in advance for food guarantee</p> <p>Attendance required for both speakers for 1.5 non-clinical CE hours.</p>	<p align="center">General Membership Meeting & CE Lecture Dinner</p> <p>Speaker – Stormy Blair, AU Vice President of Brown & Brown of Louisiana Association Services Professionals</p> <div data-bbox="711 701 878 911" data-label="Image"> </div> <p>Stormy Blair has over 30 years of experience in the life/health and property/casualty insurance business, and she has extensive knowledge regarding the insurance needs of dentists, oral surgeons, CPAs, physicians, pharmacists and attorneys. She is the Vice President of B & B, Association Services Programs where her hard work and dedication to the members of their endorsed associations have helped make this agency one of the top Northshore agencies in South Louisiana. Stormy holds an Associate in Underwriting designation and continues to improve her insurance knowledge through continuing education opportunities. She has the honor of serving on the Fortress Insurance Company's Advisory Committee. She is a frequent speaker hosting insurance classes for UMC School of Dentistry and LSU Dental School and local association meetings. She loves travel, scuba diving and Walt Disney World!</p> <p>Topic - "Cyber Liability & Data Breach"</p> <p>We will learn about the risks of cyber-attacks & data breaches and identify strong loss prevention techniques along with insurance plans to properly protect a dental practice in the event of a loss.</p> <p>Learning objectives: Upon completion of the course, attendees will be able to:</p> <ol style="list-style-type: none"> 1) Identify and understand potential areas of risk in their dental practice. 2) Understand the four components of cyber risk management. 3) Develop best practices for cybersecurity. 4) Learn basic loss prevention techniques. 5) Identify the best cyber liability and data breach insurance solutions for their practice. 	<p>The Olivier Group Austin Delery, CFP® Wealth Advisor, Partner 900 Camp Street - 3rd Floor New Orleans, Louisiana 70130 Oliviergroup.com</p> <p>Hancock Whitney Patrick McKenna Vice President Business Banker Phone: 504/586-3505 Cell: 504/352-3770 patrick.mckenna@hancockwhitney.com www.hancockwhitney.com</p>

Upcoming Scientific Program

by Gregory P. Guerra, D.D.S. - NODA Scientific Program Committee Chair

DATE LOCATION TIME	SPEAKERS TOPICS OBJECTIVES	SPONSORS
<p>December 18, 2024</p> <p>Early Registration Fee: Member \$20.00 Student \$20.00 Resident \$20.00 Applicant \$0 Dentist (non-NODA) \$45.00 Hygienist \$45.00 Office staff \$45.00 Spouse \$45.00</p> <p>Late Registration Fee: Member \$30.00 Student \$30.00 Resident \$30.00 Dentist (non-NODA) \$55.00 Hygienist \$55.00 Office staff \$55.00 Spouse \$55.00</p> <p>Registration & Payment: Payment is required with registration, otherwise registration for the meeting is not guaranteed. A 25% administration fee will be applied to any refund request received after December 16. If applicable, all no shows will be charged. All requests for refunds or cancellations must be received in writing no less than three days prior to the course. Refund requests will not be accepted after this deadline. Registration fees are for this meeting only.</p>	<p>General Membership Meeting & CE Lecture Dinner</p> <p>Speaker – Guice A. Giambrone, III - Managing Partner @ Blue Williams</p>  <p>Mr. Giambrone is a managing partner at the law firm of Blue Williams. He has been in practice for over 25 years and is one of a very few attorneys in the State of Louisiana who specializes in the defense of dental malpractice claims. Mr. Giambrone has represented not only general dentists, but all classifications of specialists including oral surgeons, endodontists, prosthodontists, periodontists, pedodontists and orthodontists. He has tried dozens of cases to verdict in courts across Louisiana and also represents dental practitioners in licensing claims before the Louisiana State Board of Dentistry.</p> <p>Topic - “Navigating MRP Claims”</p> <p>We will learn about the risks of cyber-attacks & data breaches and identify strong loss prevention techniques along with insurance plans to properly protect a dental practice in the event of a loss.</p> <p>MRP Complaint v Petition for Damages. What is the difference?</p> <ul style="list-style-type: none"> ➤ Louisiana Medical Malpractice Act <ul style="list-style-type: none"> ▪ Limitation of liability ▪ Medical Review Panel ➤ Forming the Medical Review Panel <ul style="list-style-type: none"> ▪ Role of the Attorney Chairman ▪ Selection of the MRP Panelists ▪ Compensation ▪ Specialties ➤ Evidence to be considered by the Medical Review Panel <ul style="list-style-type: none"> ▪ Position Papers ▪ Medical Records ▪ Depositions ▪ Expert reports ▪ Narrative ➤ Medical Review Panel Opinion and Reasons <ul style="list-style-type: none"> ▪ What is the standard of care? ▪ What constitutes a breach? ▪ When is there a question of fact? ▪ Does the MRP Opinion have to be unanimous? ➤ Deadline for patient to file suit ➤ Expert witnesses ➤ Depositions ➤ Trial 	<p>The Olivier Group Austin Delery, CFP® Wealth Advisor, Partner 900 Camp Street - 3rd Floor New Orleans, Louisiana 70130 Oliviergroup.com</p> <p>Hancock Whitney Patrick McKenna Vice President Business Banker Phone: 504/586-3505 Cell: 504/352-3770 patrick.mckenna@hancockwhitney.com www.hancockwhitney.com</p>

Proposed Bylaws Change

As per Article VIII of the New Orleans Dental Association, Inc. Bylaws, this is the official notification to the membership of a proposed Bylaws change that has been suggested and approved by the NODA Board of Governors at its November meeting. The proposed bylaws change will be voted upon by the General Membership at its December 18th meeting.

The Board of Governors has approved this change to the Bylaws: Currently, Article XI, Section

2 of the Bylaws reads, “The Board of Governors shall meet on the first Wednesday of all months except June, July, and August. The President with the consent of the Board may authorize changes of dates.”

The proposed change is as follows, “*The Board of Governors shall meet on the first Wednesday of January, March, May, August, October, and December.*”

Background information: The NODA Board of Governors currently

meets 9 times per year. The Board has discovered this meeting schedule to be an inefficient use of the Directors’ time. Additionally, younger dentists being asked to join the Board have often cited the frequency of Board meetings as a deterrent to their availability to join the Board. The Board believes a reduction to 6 meetings per year will yield more efficiency and facilitate the recruitment of new dentists to the Board.

Financial Implication: None

NODA News is published every month with the exception of June and August. Deadline for ads and editorial material is the 10th of the month preceding publication. Ads and news should be sent to: info@nodental.org

NODA News is a publication of the New Orleans Dental Assn., 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. Phone (504) 834-6449

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2025 NODA Officers & Directors Nominations for Open Positions

by Gregory Guerra, DDS - NODA Nominating Committee Chair

The 2024 Nominating Committee of NODA has accepted nominations for open elective Board positions in 2025. As required by NODA Bylaws, Article XIII, Section 1-11, the Nominating Committee has been formed. The Nominating Committee members are: Dr. Gregory Guerra (President-

Elect), Dr. Maria Burmaster (1st Vice President), Dr. Mark Chaney and Dr. Byron Ganucheau.

If there is more than one candidate for any office or elective position, candidates will have an opportunity to address the membership at the December 20th meeting prior to a vote

of the membership. All newly elected officers and directors will officially begin their term of office immediately upon taking the oath of office.

The accepted nominations for open elective positions for NODA in 2025 are as follows:

POSITION	NOMINATION	TERM
President	Dr. Gregory Guerra	1 year
President-Elect	Dr. Claudia Cavallino	1 year
1 st Vice President	Dr. Hillary Wright	1 year
2 Vice President	Dr. Zachary Tanenbaum	1 year
Secretary	Dr. Emily Eggart	2 year
At-Large	Dr. Robert Camenzuli	3 year
Director to LDA **	Dr. Jorge Rodriguez	1 year
Director to LDA	Dr. Glenn Dubroc, Jr.	2 year
Alternate Director to LDA	Dr. Kevin Collins	1 year
Alternate Director to LDA	Dr. Gizelle Richard	1 year

** Dr. Jorge Rodriguez finishing 2nd year term of Dr. Claudia Cavallino (becoming President-Elect)

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- Up to 100% financing
- Competitive fixed-rate terms
- Flexible maturities up to 7 years available

Patrick D McKenna

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05/18

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ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website www.adssouth.com. Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or earl@adssouth.com. If you do not have a Confidentiality Agreement with ADS South, please go to our website—www.adssouth.com. In the upper right-hand corner, you will see "Confidentiality Agreement". Click on that. Once filled in, you just click on Submit.

ENDO PRACTICE – NEW ORLEANS AREA (#9497)

Gross collections: \$1,266,252; 4 days a week, 3 operatories, 3,000 sq. ft. This exceptionally well-located and profitable jewel of a practice is now available for your purchase! The seller is willing to stay and assist with the practice transition if the buyer prefers. CBCT, X-NAV, Biolase Lasers, central Nitrous, and 3 treatment rooms fully equipped with Global Microscopes, intra-oral cameras, ultrasonics, and Endo handpieces provide unique treatment possibilities. Over 3,000 square feet allows for future expansion of up to 5 additional treatment rooms. If your vision is to own a quality focused, service-oriented practice where you can grow and thrive, inquire with Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com.

GENERAL PRACTICE – WESTERN NEW ORLEANS AREA (#9498)

Gross collections \$701,693, 3.5 days a week, 3 operatories, 1,900 sq. ft. This well-established thirty year plus standing practice is located west of New Orleans within easy driving distance of New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,300 patients seen in the past eighteen months and the practice sees 16 new patients per month. The dentist is booked a week and a half in advance. The 1,900 sq ft office is available for purchase. Hygienists are responsible for 30% of practice income as many services are referred out. 2023 gross was \$674,000 and projected net income after payments is over \$200,000 from a purchaser production level of just \$480,000. That's 43% after all expenses and loan payments. If you don't mind a slower, easier, less stressful way of life, with a low overhead, be sure to look this opportunity over. For more information, contact Dr. Earl Douglas at earl@adssouth.com or 770/664-1982.

GENERAL PRACTICE – NEW ORLEANS (#9526)

Gross Collections - \$829,126, 6 equipped operatories, 4,000 sq. ft. This well-established, but modern eleven year plus standing practice is located in western New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,500 patients seen in the past eighteen months and the practice sees 25 new patients per month. The dentist is booked two and a half weeks in advance. The 4,000 sq. ft. office with six equipped ops and four more plumbed, but unequipped ops is available for purchase. This is an ideal base for merging more practices into this spacious office.

Hygienists are responsible for 23% of practice income as many services are referred out. Projected 2024 gross is \$800,000. For more information, contact Dr. Earl Douglas at 770/664-1982 or earl@adssouth.com.

GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985/893-2240 or ternst@LaDentalCenter.com.

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