

# NODA News

## MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

**VOL. 63 NOVEMBER '25 NO. 9**

## President's Message... by Gregory P. Guerra, D.D.S. – NODA President



As we enter this season of gratitude, I want to thank everyone who attended our September General Membership Meeting. It was a great success and very well attended. It's always wonderful to see so many of our colleagues come together to learn, share ideas, and enjoy the fellowship that makes our organization so special. Your participation is what keeps NODA strong and thriving.

Looking ahead, President-Elect Dr. Claudia Cavallino is working hard to prepare our next General Membership Meeting and Scientific Program, which will be held on Tuesday, December 17th. We're excited to welcome Dr. Jessica Itani, who will present "The Role of Invisalign Treatment in Comprehensive Oral Health."

This program will explore how clear aligner therapy can improve not just smiles, but overall oral health—enhancing periodontal health, occlusal function, and restorative stability. She'll share strategies for identifying ideal candidates, educating patients, and using new technologies like the Lumina scanner and the Align Oral Health Suite to streamline workflow and boost case acceptance.

Mark your calendars for December 17th and join us for another engaging evening of learning, networking, and camaraderie. Wishing everyone a wonderful Thanksgiving season filled with family, friends, and gratitude—and maybe a little extra pie to smile about.

What's a dentist's favorite Thanksgiving side dish? Plaque-tatoes! We spend all year trying to get rid of plaque, but I guess we can make an exception for one day in November.



*Send your school news to:*

## The Tiger's Tooth Probe!

...Where students, faculty and administration can submit a photo, news, and/or announcements relating to organized dentistry and charity events at LSUSD! Please submit your entry to both [kmsperio@gmail.com](mailto:kmsperio@gmail.com) and [info@nodental.org](mailto:info@nodental.org).

# Upcoming Scientific Program

by Claudia A. Cavallino, D.D.S. - NODA Scientific Program Committee Chair

DATE   LOCATION   TIME	SPEAKER INFORMATION	SPONSOR / EVENT PARTNERS																								
<p><b>December 17, 2025</b></p> <p><b>The Ridgeway of Old Metairie</b> 2431 Metairie Road Metairie, Louisiana 70001</p> <p><b>Check In &amp; Dinner:</b> 5:30pm</p> <p><b>Meeting:</b> 6:00 pm – 8:30pm</p> <p><b>CE:</b> 1.5 clinical hours</p> <p><b>Registration:</b> Must register in advance for seat &amp; food guarantee.</p> <p><b>Early Registration price until:</b> <i>December 12, 2025</i></p> <table border="0"> <tr><td>NODA Member</td><td>\$20</td></tr> <tr><td>Resident</td><td>\$20</td></tr> <tr><td>Dental Student</td><td>\$20</td></tr> <tr><td>Non-NODA member</td><td>\$75</td></tr> <tr><td>Hygienist</td><td>\$75</td></tr> <tr><td>Other staff</td><td>\$75</td></tr> </table> <p><b>Late Registration price starts:</b> <i>December 13, 2025</i></p> <table border="0"> <tr><td>NODA Member</td><td>\$35</td></tr> <tr><td>Resident</td><td>\$35</td></tr> <tr><td>Dental Student</td><td>\$35</td></tr> <tr><td>Non-NODA member</td><td>\$85</td></tr> <tr><td>Hygienist</td><td>\$85</td></tr> <tr><td>Other staff</td><td>\$85</td></tr> </table> <p><b>Registration &amp; Payment:</b> Payment is required with registration, otherwise registration for the meeting is not guaranteed. A 25% administration fee will be applied to any refund request received after Friday, December 12<sup>th</sup>. If applicable, all no shows will be charged. All requests for refunds or cancellations must be received in writing no less than three days prior to the course. Refund requests will not be accepted after this deadline. Registration fees are for this meeting only.</p>	NODA Member	\$20	Resident	\$20	Dental Student	\$20	Non-NODA member	\$75	Hygienist	\$75	Other staff	\$75	NODA Member	\$35	Resident	\$35	Dental Student	\$35	Non-NODA member	\$85	Hygienist	\$85	Other staff	\$85	<p><b>General Membership Meeting with CE Lecture &amp; Dinner</b></p> <p><b>SPEAKER – Dr. Jessica Itani</b> A Diplomate of the American Board of Orthodontics, Dr. Jessica Itani grew up in Erie, Pennsylvania. She received her BS from Georgetown University. She received her DDS from the University of Maryland School of Dentistry and graduated Summa Cum Laude and salutatorian. Continuing at the University of Maryland, she achieved a 4.0 GPA in her orthodontic certificate and Master of Science in Biomedical Sciences, notably serving as the first two-time Chief Resident. Upon graduation, she received awards for the "top performing" resident. Dr. Itani has held leadership positions in the AAO, is a speaker and educator for Align and Smile Doctors, and a Key Opinion Leader for Invisalign® and Dental Monitoring. Dr. Itani has been recognized as a "Top Dentist", "Best of", and "The Face of Invisalign" in various publications. She currently practices at Northern Virginia Orthodontics, a global leader in Invisalign treatment.</p> <p><b>TOPIC - "The Role of Invisalign® Treatment in Comprehensive Oral Health"</b></p> <p>Join us for an exclusive lecture specifically designed for providers seeking to integrate clear aligner therapy more effectively into their comprehensive patient care model. We will explore the critical link between malocclusion and overall oral health, demonstrating how Invisalign treatment goes beyond aesthetics to improve periodontal health, occlusal function, and long-term restorative stability. The lecture will provide practical strategies for identifying ideal clear aligner candidates, tips for successful patient education, and a detailed breakdown of a highly efficient new patient exam workflow. Learn how to leverage the power of advanced technology, including the revolutionary Lumina scanner and the Align Oral Health Suite, to streamline your practice, enhance patient conversion, and deliver superior oral health outcomes.</p> <p><b>Learning objectives:</b> Upon completion of this lecture, participants will be able to:</p> <ol style="list-style-type: none"> <li><b>Evaluate the comprehensive oral health benefits of clear aligner therapy</b>, moving beyond cosmetic enhancements to include improved periodontal health and occlusal stability.</li> <li><b>Identify suitable candidates</b> for Invisalign treatment within a general dental practice, recognizing malocclusions that, if left untreated, could compromise overall oral health.</li> <li><b>Effectively educate patients</b> on the tangible benefits of orthodontic treatment, increasing case acceptance by clearly articulating the positive impact on their long-term oral health.</li> <li><b>Implement an efficient new patient exam workflow</b> utilizing the Lumina scanner and the Align Oral Health Suite to enhance practice productivity, improve diagnostic accuracy, and drive successful case conversion.</li> <li><b>Integrate clear aligner therapy</b> seamlessly into existing comprehensive treatment plans, positioning the general dental practice as a complete oral health provider.</li> </ol>	<p><b>Event Partners</b></p> <p><b>AmeriClean, LLC</b> Brett Tribou Integrated Waste Specialist Cell: 985/789-3228 Office: 866-988-2536 brett@americleangroup.com www.americleangroup.com</p> <p><b>Hancock Whitney</b> Tiffany Ebersole Business Banker Assistant Vice President 504/729-8717 tiffany.ebersole@hancockwhitney.com www.hancockwhitney.com</p> <p><b>Darby Dental Supply</b> Zachary Berkey Account Manager – CHC Specialist 800-645-2310 Ext. 4178 zachary.berkey@darby.com www.darby.com</p> <p><i>New Orleans Dental Association is an ADA CERP Recognized Provider (November 2024 – December 2027). ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at <a href="http://ada.org/cerp">ada.org/cerp</a>. New Orleans Dental Association designates this activity for 1.5 credits of clinical continuing education credit.</i></p>
NODA Member	\$20																									
Resident	\$20																									
Dental Student	\$20																									
Non-NODA member	\$75																									
Hygienist	\$75																									
Other staff	\$75																									
NODA Member	\$35																									
Resident	\$35																									
Dental Student	\$35																									
Non-NODA member	\$85																									
Hygienist	\$85																									
Other staff	\$85																									

**TELL ‘EM  
YOU SAW IT IN  
NODA NEWS**

**When you patronize our advertisers —and we hope you will—  
tell them you saw their ad in NODA News.  
These loyal friends help defray the costs of this monthly publication.**

DATE   LOCATION   TIME	SPEAKER INFORMATION	SPONSOR / EVENT PARTNERS
<p><b>March 18, 2026</b></p> <p><b>Jaeger's Seafood &amp; Oyster House</b> 901 South Clearview Parkway Jefferson, Louisiana 70121</p> <p><b>Check In &amp; Dinner:</b> 5:30pm</p> <p><b>Meeting:</b> 6:00 pm – 8:30pm</p> <p><b>CE:</b> 2.0 clinical hours</p>	<p><b>General Membership Meeting with CE Lecture &amp; Dinner</b></p> <p><b>Jared D. Mason, DDS, MS, Diplomate of the American Board of Endodontics</b></p> <p>Dr. Mason is a board-certified endodontist and the Program Director for the AFPDS Endodontic Residency, and is the Consultant for the USAF Endo Corps. He graduated from Indiana Dental school in 2010, practiced for 4 years as a general dentist, and earned his endodontic certificate in 2017. He has been published and has presented more than 45 lectures across the US and Europe.</p> <p><b>“Managing Endodontic Emergencies”</b></p> <p>The goal of this lecture is to provide time-tested techniques to manage patients with a “Hot Tooth”, provide clinical options for a patient who presents in pain, and give strategies to prevent caries that extend into the pulp from becoming an endodontic urgency. This lecture includes clinical cases and techniques.</p> <p><i>New Orleans Dental Association is an ADA CERP Recognized Provider (November 2024 – December 2027). ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at <a href="http://ada.org/cerp">ada.org/cerp</a>. New Orleans Dental Association designates this activity for 2 creditS of clinical continuing education credit.</i></p>	<p><b>Event Partners</b></p> <p><b>AmeriClean, LLC</b> Brett Tribou Integrated Waste Specialist Cell: 985/789-3228 Office: 866-988-2536 <a href="mailto:brett@americleangroup.com">brett@americleangroup.com</a> <a href="http://www.americleangroup.com">www.americleangroup.com</a></p> <p><b>Hancock Whitney</b> Tiffany Ebersole Business Banker Assistant Vice President 504/729-8717 <a href="mailto:tiffany.ebersole@hancockwhitney.com">tiffany.ebersole@hancockwhitney.com</a> <a href="http://www.hancockwhitney.com">www.hancockwhitney.com</a></p> <p><b>Darby Dental Supply</b> Zachary Berkey Account Manager – CHC Specialist 800-645-2310 Ext. 4178 <a href="mailto:zachary.berkey@darby.com">zachary.berkey@darby.com</a> <a href="http://www.darby.com">www.darby.com</a></p>

Your future. Our experience. A winning combination.  
**ADS Lovelace and Associates**



*Congratulations to Dr. Tommy Mainieri for transitioning his Baton Rouge practice to Dr. Darrel Bourg and BAM Dental Group*



Free consultations for all LDA members

**PRACTICES FOR SALE**

Alexandria • Baton Rouge  
Covington • Cut Off  
Orthodontic - Monroe  
Periodontal Practice x2: SE LA  
Lafayette • Morgan City  
New Orleans • Pineville  
Thibodaux  
Washington Parish

**ASSOCIATE POSITIONS**

Carencro • Covington  
Baton Rouge • Lafayette  
Lake Charles  
Lutcher • Shreveport

**View updated Listings and Associate Positions on our website!**

**ADS LOVELACE AND ASSOCIATES, INC.**  
**(225) 927-8015**  
**LovelaceAndAssociates.com**



All ADS companies are independently owned & operated.

## “NODC & LDA Annual Session 2026 Registration Opening Soon”

by Kay Jordan, D.D.S. – NODC/LDA Annual Session Committee Chair

Hello! By the time you’re reading this hopefully some of the cooler weather that the weather guessers have promised will have reached you.

Things are really coming together for the April 9-11, 2026 New Orleans Dental Conference & Louisiana Dental Association’s Annual Session. We have a schedule packed with world-class speakers featuring something for everyone, including a special Saturday morning course for hygienists. Course registration will begin December 1st. Check [NODC.org](http://NODC.org) frequently for updates.

I want to give a special shout out to members of the NODC committee

at this point. All members have day jobs as well as involvement in other service organizations. Adding those duties to maintaining family balance makes putting together an event like our conference a monumental effort with each member offering specific skill sets. I am thankful for the volunteers as well as the expertise offered by the LDA Staff, the NODA volunteers, and particularly the encouragement from Executive Director Andrew Hale.

Our Exhibit Hall is filling up with familiar and new vendors. Please do allow time to visit the hard-working folks at the booths to check out new products and services. So far, we are welcoming ADS Transitions,

Bienville Capital Group, Brasseler USA, Brown and Brown, Carestream, Colgate, Glidewell Dental, Henry Schein, LDS: Louisiana Dental Services, MCNA Dental, NODC/LDA Annual Session, Panacea Financial, Renaissance Dental Implant Center, SurgiTel, Tokuyama Dental America, Inc, Ultradent Products, Inc., Ultralight Optics Inc., and United States Air Force.

Stay tuned for speaker highlights and fun activities in the exhibit hall in the upcoming issues!



**WE WANT  
YOUR NEWS!!**

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know!  
[info@nodental.org](mailto:info@nodental.org)

## Alumni Day



At this past Alumni Day, the student/faculty band “Developmental Groove” gave an amazing performance at the Alumni Reception, photo submitted by Dr. Carolyn Harris.



LSUSD Alumni Board meets on Alumni Day.



## Small Business Checking

### Essential Checking

Well-suited for new businesses and sole proprietors or other business types with few monthly transactions and that maintain lower balances.

Cash deposits up to \$5,000 per month\*

100 combined monthly items included\*

- No monthly service charge

### Preferred Checking

A feature-rich account ideal for established and growing businesses with moderate transaction activity and balances or banking relationships that can offset the service charge.

Cash deposits up to \$30,000 per month\*

750 combined monthly items included\*

\$18 monthly service charge waived with any of the following:

- \$5,000 min. daily balance
- Combined balances of loans and deposits of \$25,000
- \$2,000 in monthly business credit card transactions
- Active Merchant Services Account

### Interest Checking

Smart checking option for businesses with higher account balances that can earn interest at a competitive rate.

Cash deposits up to \$20,000 per month\*

500 combined monthly items included\*

\$25 monthly service charge waived with any of the following:

- \$25,000 min. daily balance
- Combined balances of loans and deposits of \$50,000

### All our accounts put great service and powerful tools at your fingertips:

- Financial Centers and ATMs across TX, LA, MS, AL and FL
- Helpful service Monday-Saturday by email or phone
- Online Banking and Bill Pay with secure, electronic statements
- Mobile Banking with Mobile Check Deposit
- Convenient Mobile Wallet options
- Make secure direct deposits into your employees' accounts easily and quickly with ACH Direct Deposit Payroll<sup>1</sup>. (monthly fee required)
- Visa<sup>®</sup> Debit Card with chip technology and Visa Savings Edge<sup>®</sup>
- Next day funding when combined with Merchant Services Account
- Enjoy overdraft protection by linking to your Business Line of Credit
- View and transfer funds between business and personal accounts online



**Tiffany Ebersole**  
Business Banker  
Assistant Vice President

tiffany.ebersole@hancockwhitney.com  
M 504-729-8717  
NMLS# 1556070

512 Veterans Blvd  
Metairie, LA 70005

\*Additional cash deposits and/or additional items will incur fees.

<sup>1</sup>Direct deposit services can be accessed through Business Online Banking. Terms and conditions apply. Additional fees apply.



Hancock Whitney Bank, Member FDIC and Equal Housing Lender. All loans and accounts subject to credit approval. Terms and conditions apply. See a banker for details.

## Seeking Nominations for NODA Honor Dentist

by David J. Hildebrandt, D.D.S. – NODA Honors & Awards Committee Chair



The New Orleans Dental Association Honor Dentist award is presented annually “in recognition of outstanding contributions and exemplary conduct in the profession of dentistry.” You are encouraged to

submit nominations of a member or members that you feel are deserving of NODA’s most prestigious honor. The deadline for nominations is Wednesday, November 19, 2025.

Your nomination should list some of the nominee’s professional and personal accomplishments and include a brief explanation why you believe he or she is deserving of the Honor Dentist award. Mail your nominations to the attention of Dr. David Hildebrandt, Honors &

Awards Committee Chairman, c/o New Orleans Dental Association, 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail to [info@nodental.org](mailto:info@nodental.org). No nominations can be accepted after November 19, 2025. The recipient will be announced at the January 2026 General Membership meeting and in the February 2026 edition of *NODA News*.

ADS SOUTH, LLC



member of

DENTAL  
TRANSITIONS™

VALUATIONS | SALES | CONSULTING

Call **770.664.1982** today  
or visit **ADSSouth.com**

Knowledge.  
Experience.  
Dedication.

Dental Practice Sales & Transitions

Trust us for all your  
dental transition needs.

- Appraisals
- Brokering
- Practice Financing
- Associate Placement
- Equity Associateships



Earl M. Douglas, DDS, MBA  
(770) 664-1982  
[earl@adssouth.com](mailto:earl@adssouth.com)  
Georgia, Louisiana,  
North Carolina,  
Alabama, Mississippi



James J. Howard, DMD  
(910) 523-1430  
[jim@adssouth.com](mailto:jim@adssouth.com)  
North Carolina,  
South Carolina, Virginia,  
Maryland, Washington D.C.



Barry C. Farrell, MBA  
(910) 508-2346  
[barry@adssouth.com](mailto:barry@adssouth.com)  
North Carolina,  
South Carolina, Virginia,  
Maryland, Washington D.C.



Clayton C. Cummings, DDS  
(615) 414-0123  
[clayton@adssouth.com](mailto:clayton@adssouth.com)  
Tennessee, Arkansas,  
Kentucky



Chris Nunnally  
(917) 592-7794  
[chris@adssouth.com](mailto:chris@adssouth.com)  
North Carolina,  
South Carolina, Virginia,  
Maryland, Washington D.C.



Virginia Douglas  
(770) 664-1982  
[virginia@adssouth.com](mailto:virginia@adssouth.com)  
Office Manager

# Nominating Committee Announcement

by Claudia Cavallino, D.D.S. – 2025 NODA Nominating Committee Chair

The 2025 Nominating Committee has been formed. The Nominating Committee members are: Dr. Claudia Cavallino, Dr.

Zachary Tanenbaum, Dr. James Burns, Dr. Mark Chaney, and Dr. Jeffrey Leeson.



**Creating Financial Legacies for Medical Professionals Since 1996**  
*Author of The Resourceful Dentist: A Guide to Financial Success*



**Chad Olivier**  
**CFP®, CEPA**  
 CEO, Certified Financial Planner™



**Oliver Group**  
 Innovative Wealth Planners

4609 Bluebonnet Blvd., Ste. A | Baton Rouge, LA 70809 | 225.757.9484 | oliviargroup.com

Securities offered through Cetera Advisor Networks LLC, Member FINRA/SIPC. Investment advisory services offered through CWM, LLC, an SEC Registered Investment Advisor. Cetera Advisor Networks LLC is under separate ownership from any other named entity. Carson Partners, a division of CWM, LLC, is a nationwide partnership of advisors. CFP® and Certified Financial Planner™ are certification marks owned by Certified Financial Planner Board of Standards Inc.

**Scan For Exclusive Book Offer For LDA Members**



Save the Date!

**New Orleans Dental Conference & Louisiana Dental Association Annual Session**

April 9-11, 2026



INSURANCE SOLUTIONS TO SMILE ABOUT



**Brown & Brown**

ASSOCIATION SERVICES PROGRAMS



Dr. Aaron Mangum, Dr. Courtney Richter, and Dr. Troy Carlton of Lake District Family Dentistry in Alexandria, LA

**The LDA's Endorsed Insurance Broker**

Malpractice  
Cyber Liability  
Workers' Compensation

Personal Umbrella  
Business Insurance  
and more

**KNOWLEDGE YOU CAN TRUST**

**CONTACT**  
**Stormy Blair at 888-503-5547 or Grace Boggs at 337-266-5626**

Brown & Brown Insurance Services, Inc. - Association Services Programs

## LSU Health Sciences Center School of Dentistry



*LSU Health Foundation staff with CEO Katie Acuff and Chair, Mr. Al Bienvenu (both in center)*



*LSU Health Sciences Center School of Dentistry periodontal residents participated in the PerioDash.*



# DENTAL OFFICES: SAVE UP TO 35% ON MEDICAL WASTE DISPOSAL!



**Reliable, Local, and Fully  
Compliant Service**

Stop overpaying for inconsistent pickups and confusing billing. Switch to **AmeriClean** – your trusted partner in regulated waste management.



**Consistent  
Pickups**

On time, every time



**Simple  
Billing**

No hidden fees or  
surprise charges



**Local  
Support**

Talk to someone  
who actually answers

## SERVICES FOR DENTAL OFFICES

- Regulated Medical Waste Management
- Sharps and Biohazard Container Collection
- Secure Offsite Document Shredding
- OSHA, HIPAA, and DOT Online Compliance Training

Proudly serving local dental practices across the region.

**FREE WASTE AUDIT + QUOTE**  
SEE HOW MUCH YOUR DENTAL PRACTICE CAN SAVE TODAY!

 **866-988-2536**

 [www.americleangroup.com](http://www.americleangroup.com)

 [Sales@americleangroup.com](mailto:Sales@americleangroup.com)

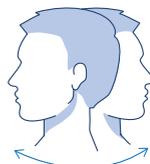
## ADA® Ergonomic Stretches

### INTRO

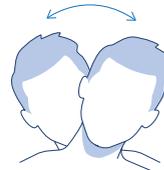
Taking regular breaks to stretch throughout the day can help prevent work-related pain and injuries.

Get more in-depth resources to help you practice at your best at [ADA.org/wellness](https://www.ada.org/wellness).

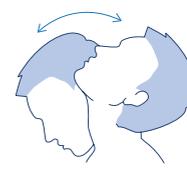
### NECK



Neck Rotation



Neck Side Bends

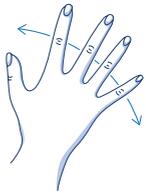


Neck Extensions



Neck Retraction

### HAND / WRIST



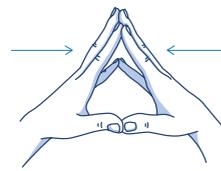
Finger Spreader



Finger Wiggle



The Rubberband



Finger Prayer Stretch



Wrist Flex



Wrist Extension

### TORSO



Touchdowns



Side Bend Stretch



Behind Head Chest Stretch



Chest Stretch



Shoulder Stretch



Elbow Flex/Extensions



Low Back Standing Stretch



Low Back Stretch



Upper Back Stretch

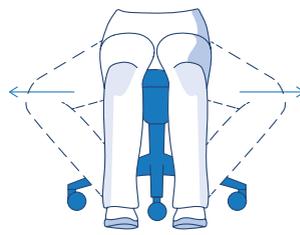


Trunk Twist/Rotation

### HIP



Hip Marching



Hip Spreaders



Hip Twist



Knee Flex/Extensions



Ankle Circles

### KNEE / ANKLE

## Bulletin Board

### APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770/664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com). Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770/664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com). If you do not have a Confidentiality Agreement with ADS South, please go to [www.adssouth.com/nd](http://www.adssouth.com/nd). Once you have completed the confidentiality agreement, click on Submit. Watch our website for an upcoming, quality New Orleans listing at [www.adssouth.com](http://www.adssouth.com).

#### GENERAL PRACTICE – WESTERN NEW ORLEANS AREA (#9498)

Gross collections \$701,693, 3.5 days a week, 3 operatories, 1,900 sq. ft. This well-established thirty year plus standing practice is located west of New Orleans within easy driving distance of New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,300 patients seen in the past eighteen months and the practice sees 16 new patients per month. The dentist is booked a week and a half in advance. The 1,900 sq. ft. office is available for purchase. Hygienists are responsible for 30% of practice income as many services are referred out. 2023 gross was \$674,000 and projected net income after payments is over \$200,000 from a purchaser production level of just \$480,000. That's 43% after all expenses and loan payments. If you don't mind a slower, easier, less stressful way of life, with a low overhead, be sure to look this opportunity over. For more information, contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770/664-1982.

#### GENERAL PRACTICE – NEW ORLEANS GP (#9541)

Gross \$318,136, 2 days a week, 3 operatories, 1,768 sq. ft. This practice,

located in the Seventh Ward, is a perfect Trifecta! It offers three different transition options for a buyer to perform exceedingly well on low overhead and high potential for expansion in all three of these transition approaches. 1. It can work as a startup operation, netting \$100K on just fifteen hours per week, a great augmentation to any existing associateship. And it gives this buyer the ability to build their own profit instead of someone else's. Contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770/664-1982.

#### GENERAL PRACTICE – NEW ORLEANS GP (#9501)

Gross \$777,910, 3 days a week, 6 operatories, 2,500 sq. ft., 4 Employees. This extremely well-established Uptown area practice collecting over \$770K is now available for purchase. The practice was started fifty-four years ago and is in its second generation of ownership. It is an efficient six operatory practice with low overhead. There is Dentrix management software, digital x-rays, cone beam, CAD/CAM, and other modern technology. The strengths of the practice include a seller who is willing to help mentor a new buyer in the high-end treatment that has been provided. The practice is totally fee for service and accounts receivable are negligible. The practice is expected to net over \$280K after all overhead and debt payments. Uncle Sam will also lower your income taxes by ~\$175K to put toward the price if you buy it. (If you don't buy it, you'll still pay \$175K in taxes). This can also work perfectly well as a merger, moving the buyer's practice into the seller's office. This approach will net a buyer over \$350K. If you don't want to take on the extra production, perform a Merger Purchase and have an associate perform all of the extra production for you and still net you can net \$167K just for being the owner. Interested? Contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770/664-1982.

### GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985-893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

### SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985-893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

### UPHOLSTERY

Are your dental chairs looking shabby? Reupholstery could make a huge difference. Call me for a free estimate. Fast pick-up and delivery. James Melerine Upholstery. 504-430-2307.

## Events Partners

