

# NODA News

## MISSION STATEMENT

To maintain a cohesive organization that serves its membership by promoting the art, science and professionalism of dentistry, and by communicating the value of optimal oral health to the community.

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## President’s Message ... by Gregory P. Guerra, D.D.S. – NODA President



our patients try to hide their candy habits from us—but don’t worry, we’ll find the evidence sooner or later! A little chocolate never hurt, as long as it comes with a reminder to brush and floss.

I would like to thank everyone who attended our September meeting. It was wonderful to see so many of you there and to share in both fellowship and learning. Your participation is what keeps our association strong and vibrant.

We are already looking forward to our next Continuing Education meeting on December 17th at The Ridgeway of Old Metairie. Mark your calendars—it promises to be another valuable opportunity for professional growth and connection.

President-Elect Dr. Claudia Cavallino is currently assembling the Nominating Committee. If you have an interest in serving on the Board of Directors, please reach out to her. Serving on the board is a great way to give back to our profession and help guide the future of our association.

In addition, Dr. David Hildebrandt is seeking nominations for the Honor Dentist Award. If you know a colleague whose dedication and service deserve recognition, please contact him with your suggestions.

Thank you for your continued support and engagement. Together, we make NODA a strong voice for dentistry in our community.

October is here, and with it comes cooler weather, football, and of course, Halloween. As dentists, we know this is the one time of year

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**Send your school news to:  
The Tiger’s Tooth Probe!**

...Where students, faculty and administration can submit a photo, news, and/or announcements relating to organized dentistry and charity events at LSUSD! Please submit your entry to both [kmsperio@gmail.com](mailto:kmsperio@gmail.com) and [info@nodental.org](mailto:info@nodental.org).

# “NODC & LDA Session 2026 Registration Opening Soon”

by Kay Jordan, D.D.S. – NODC/LDA Annual Session Committee Chair



Hello to All!

The New Orleans Dental Conference & Louisiana Dental Association’s Annual Session committee has been working away finalizing the course schedule for our meeting to be held at the New Orleans Hilton Riverside on April 9-11, 2026. Be sure to check [NODC.org](http://NODC.org) frequently so you won’t miss out on being in class with some of your favorite educators and also to meet speakers who offer

new topics that are pertinent to our profession today. We promise something for everyone, dentists and staff included. [NODC.org](http://NODC.org) is open for exhibitors now. All courses and the Exhibit Hall are located on the third floor of the Hilton, and the guest room renovation will be complete by the time of our meeting.

It will be a beautiful time of year here in the city, and thankfully none of us will be dealing with hurricane repairs!

## Upcoming Scientific Program

by Claudia A. Cavallino, D.D.S. - NODA Scientific Program Committee Chair

DATE   LOCATION   TIME	SPEAKER INFORMATION	SPONSOR & EVENT PARTNERS
<p><b>March 18, 2026</b></p> <p>Jaeger’s Seafood &amp; Oyster House 901 South Clearview Parkway Jefferson, Louisiana 70121</p> <p><b>Check In &amp; Dinner:</b> 5:30pm</p> <p><b>Meeting:</b> 6:00 pm – 8:30pm</p> <p><b>CE:</b> 2.0 clinical hours</p>	<p><b>General Membership Meeting with CE Lecture &amp; Dinner</b></p> <p><b>Jared D. Mason, DDS, MS, Diplomate of the American Board of Endodontics</b></p> <p>Dr. Mason is a board-certified endodontist and the Program Director for the AFPDS Endodontic Residency, and is the Consultant for the USAF Endo Corps. He graduated from Indiana Dental school in 2010, practiced for 4 years as a general dentist, and earned his endodontic certificate in 2017. He has been published and has presented more than 45 lectures across the US and Europe.</p> <p><b>“Managing Endodontic Emergencies”</b></p> <p>The goal of this lecture is to provide time-tested techniques to manage patients with a “Hot Tooth”, provide clinical options for a patient who presents in pain, and give strategies to prevent caries that extend into the pulp from becoming an endodontic urgency. This lecture includes clinical cases and techniques.</p>	<p><b>Event Partners</b></p> <p><b>AmeriClean, LLC</b> Brett Tribou Integrated Waste Specialist Cell: 985/789-3228 Office: 866-988-2536 brett@americleangroup.com www.americleangroup.com</p> <p><b>Hancock Whitney</b> Tiffany Ebersole Business Banker Assistant Vice President 504/729-8717 tiffany.ebersole@hancockwhitney.com www.hancockwhitney.com</p>

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## September General Membership Meeting – *Jaeger’s Seafood & Oyster House*

*Photos courtesy of NODA Staff*



*President Dr. Gregory Guerra, speaker Dr. Thomas Kiebach lecturing on “Digital Workflows in Prosthodontics: from Complete Dentures to Full-Arch.”*



*New member Dr. Yashaswini Jagadeesh, President-Elect Dr. Claudia Cavallino.*



*President Dr. Gregory Guerra, sponsor representative Joey Mollere @ Zimvie.*



*Event Partner, AmeriClean, LLC's representative Brett Tribou, NODE Chair Dr. Kevin Collins.*



*Event Partner, Hancock Whitney representatives Sherri Santangelo, Tiffany Ebersole, NODE Chair Dr. Kevin Collins.*

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**WE WANT YOUR NEWS!!**

Anyone knowing of any dentist who has made a significant contribution, gained an elective or appointive office, written an article, delivered a paper, or rendered unusual public service, please let us know! [info@nodental.org](mailto:info@nodental.org)

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**New Orleans Dental Conference & Louisiana Dental Association Annual Session**

April 9-11, 2026

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# Seeking Nominations for NODA Honor Dentist

by David J. Hildebrandt, D.D.S. – NODA Honors & Awards Committee Chair

The New Orleans Dental Association Honor Dentist award is presented annually “in recognition of outstanding contributions and exemplary conduct in the profession of dentistry.” You are encouraged to submit nominations of a member or members that you feel are deserving of NODA’s most prestigious honor. The deadline for nominations is Wednesday, November 19, 2025.

Your nomination should list some of the nominee’s professional and personal accomplishments and include a brief explanation why you believe he or she is deserving

of the Honor Dentist award. Mail your nominations to the attention of Dr. David Hildebrandt, Honors & Awards Committee Chairman, c/o New Orleans Dental Association, 2121 N. Causeway Blvd., Suite 153, Metairie, LA 70001. You may also fax your nomination to 504/838-6909 or e-mail it to info@nodental.org. No nominations can be accepted after November 19, 2025. The recipient will be announced at the January 2026 General Membership meeting and in the February 2026 edition of *NODA News*.



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*Congratulations to Dr. Tommy Mainieri for transitioning his Baton Rouge practice to Dr. Darrel Bourg and BAM Dental Group*



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## Members of the LSU School of Dentistry Chapter of the Student Professionalism and Ethics Association (SPEA) Holds its First Meeting of the New School Year



*Faculty advisors are Drs. Nicholas Mosca, Margaret Nuttli (front row), and Kristi Soileau.*



Officers lead the group discussion on email etiquette, patient communication, proper clinic assisting protocol, and the like.



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\*Maximum amortization on 100% loan-to-value(LTV) is 20 years

\*\*Consult your tax advisor regarding your individual tax situation.

# ADA WINS IN 2025

From fighting for water fluoridation to introducing new ways to advance your patient care, your membership makes an impact on the issues most important to the profession. We're excited to share some of our most notable accomplishments from the first half of 2025.



## Community Water Fluoridation

- Worked closely with stakeholders in conjunction with state dental societies to help [advocates for fluoridation](#) succeed in convincing most legislatures to reject proposals to end or limit community water fluoridation.
  - Advocated for Rep. Emanuel Cleaver (D-MO) and seven other co-sponsors to develop and introduce the [Protect our Treatment for Enamel, Erosion and Tooth Health Act \(TEETH Act\)](#). The measure would require the EPA to commission an independent, rapid-response evidence review from the National Academies of Sciences, Engineering and Medicine before proposing updated fluoridation recommendations.
  - Stood up in [support for fluoride supplements](#) at the FDA's public meeting organized by the Reagan Udall Foundation to defend fluoride access for children.
  - Filed an [amicus brief in support of the EPA](#). The EPA disagrees with the court's decision that water fluoridation may present an unreasonable public health risk and focuses on the clear legal errors the trial court made in reaching its decision, requiring reversal. The ADA and the EPA are urging the court to reverse the decision from September 2024.
- Released the [2025 Fluoridation Facts e-book](#), a free resource to help [bring science-backed information](#) into fluoride conversations. The e-book has been accessed more than 34,000 times.
- Provided information on ADA social channels about [the safety and efficacy of fluoride](#) – great for sharing with patients, the general public and even lawmakers. Like, love, share or DM us on [Facebook](#), [Instagram](#), [LinkedIn](#), [TikTok](#) and [YouTube](#).

## Advocacy

- [Introduced or supported 18 bills](#) at the federal level during the first half of 2025 to expand the oral health care workforce, enhance access to care and improve the dental insurance landscape.
- Helped ensure that "The One Big Beautiful Bill" included [tax wins for dental practices](#), including the full restoration of the pass-through entity tax deduction. Other favorable tax provisions for dental practices include a permanent 20 percent small business income deduction, a restoration of full bonus depreciation, new domestic research deductions and a 21 percent corporate tax rate.



- Sent a letter to MetLife seeking clarification of its practices, causing [MetLife to change its recoupment policy](#).
- Supported state dental societies in successfully passing three new laws on [dental loss ratio](#) in 2025, bringing the number of states with recent enactments up to 13.



## Continuing Education

- [Introduced 29+ new CE courses](#), adding to a library of over 500 hours of courses. New CE explores topics including infection control, fluoride, cannabis, coding, oral cancer and endodontics.
- Launched the ADA CE online course [DEA MATE Act Opioid Prescriber Compliance Training \(Self-Guided E-Learning Course\)](#) in July 2024. Just in 2025, the ADA **has issued 15,323 CE credits** for this course alone.

## Bulletin Board

### APPRAISALS, SALES, ASSOCIATESHIPS, PRE-RETIREMENT PLANNING

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770-664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com). Four Metairie practices and one North Shore practice sold. All sold for full price, cash at closing. If you're thinking about selling, this a good time to call Dr. Earl Douglas 770-664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com). If you do not have a Confidentiality Agreement with ADS South, please go to [www.adssouth.com/nd](http://www.adssouth.com/nd). Once you have completed the confidentiality agreement, click on Submit. Watch our website for an upcoming, quality New Orleans listing at [www.adssouth.com](http://www.adssouth.com).

#### GENERAL PRACTICE – WESTERN NEW ORLEANS AREA (#9498)

Gross collections \$701,693, 3.5 days a week, 3 operatories, 1,900 sq. ft. This well-established thirty year plus standing practice is located west of New Orleans within easy driving distance of New Orleans. The practice is well-staffed and uses Dentrix management software. There were over 2,300 patients seen in the past eighteen months and the practice sees 16 new patients per month. The dentist is booked a week and a half in advance. The 1,900 sq. ft. office is available for purchase. Hygienists are responsible for 30% of practice income as many services are referred out. 2023 gross was \$674,000 and projected net income after payments is over \$200,000 from a purchaser production level of just \$480,000. That's 43% after all expenses and loan payments. If you don't mind a slower, easier, less stressful way of life, with a low overhead, be sure to look this opportunity over. For more information, contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770-664-1982.

#### GENERAL PRACTICE – NEW ORLEANS GP (#9541)

Gross \$318,136, 2 days a week, 3 operatories, 1,768 sq. ft. This practice,

located in the Seventh Ward, is a perfect Trifecta! It offers three different transition options for a buyer to perform exceedingly well on low overhead and high potential for expansion in all three of these transition approaches. 1. It can work as a startup operation, netting \$100K on just fifteen hours per week, a great augmentation to any existing associateship. And it gives this buyer the ability to build their own profit instead of someone else's. Contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770-664-1982.

#### GENERAL PRACTICE – NEW ORLEANS GP (#9501)

Gross \$777,910, 3 days a week, 6 operatories, 2,500 sq. ft., 4 Employees. This extremely well-established Uptown area practice collecting over \$770K is now available for purchase. The practice was started fifty-four years ago and is in its second generation of ownership. It is an efficient six operatory practice with low overhead. There is Dentrix management software, digital x-rays, cone beam, CAD/CAM, and other modern technology. The strengths of the practice include a seller who is willing to help mentor a new buyer in the high-end treatment that has been provided. The practice is totally fee for service and accounts receivable are negligible. The practice is expected to net over \$280K after all overhead and debt payments. Uncle Sam will also lower your income taxes by ~\$175K to put toward the price if you buy it. (If you don't buy it, you'll still pay \$175K in taxes). This can also work perfectly well as a merger, moving the buyer's practice into the seller's office. This approach will net a buyer over \$350K. If you don't want to take on the extra production, perform a Merger Purchase and have an associate perform all of the extra production for you and still net you can net \$167K just for being the owner. Interested? Contact Dr. Earl Douglas at [earl@adssouth.com](mailto:earl@adssouth.com) or 770-664-1982.

### GENERAL DENTISTS NEEDED

Whether you are a recent dental school graduate or an established practitioner interested in pursuing new opportunities, Louisiana Dental Center offers dentists the ability to perform in an autonomous and collegial atmosphere without the burden of managing a practice. With numerous modern facilities scattered across South Louisiana, our practice is in a unique position to offer flexible and convenient scheduling options. If you're interested in joining our team of professionals, please contact Terry Ernst at 985-893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

### SATURDAY GENERAL DENTISTS

Louisiana Dental Center is seeking General Dentists interested in working Saturdays at its locations throughout South Louisiana. If you're interested in joining our team of professionals, please contact Terry Ernst at 985-893-2240 or [ternst@LaDentalCenter.com](mailto:ternst@LaDentalCenter.com).

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